




“We prepare you to pass the first time!”

QUICK LEARNING SCHOOL

Insurance • Securities • Real Estate

OUR MISSION:

To achieve a pass ratio of 90% or better by providing the best training in prelicensing, exam preparation, and continuing education in our industry.



**Now is a good time to get
your support staff
licensed with the most
recommended
Prelicensing school!**

-
- CA State Insurance Licensing Exam Preparation
 - Insurance Prelicensing Classroom and Online Training
 - Tutoring Services
 - Local School Branches
 - Continuing Education

Quick Learning School

Insurance • Securities • Real Estate
Preparing you to pass the first time

Enrollment

Registration is accepted in any of the following ways:

Phone:

Concord Branch or Peninsula Satellites – (925) 676-1526
San Jose Branch (408) 453-8133

Online: www.quicklearningschool.com

Fax:

Concord (925) 682-5493 / San Jose (408) 453-8133

In Person:

Either Concord or San Jose Branches.

Refund/Cancellation

Insurance Preclicensing

All cancellations or requests for refund must be submitted in writing for 100% refund LESS a non-refundable \$75.00 registration fee for insurance preclicensing. After 60% attendance or thirty (30) days from the original enrollment date, whichever comes first, all fees are non-refundable. Upon registration, “online course” fees are non-refundable. Enrollment valid for six (6) months.

Exam Prep Course

Rescheduling requests must be received prior to the exam prep course. One time rescheduling is permitted. Fees for exam prep courses are nonrefundable after three (3) days from date of enrollment. Enrollment is valid for six (6) months.

Course Material

All books, study aids, and CD’s are non-refundable. Materials purchased together in a package deal are non-refundable.

Study Aids/Materials

| | |
|---|---------|
| Life Agent Textbook..... | \$55.00 |
| Property & Casualty Textbook..... | \$55.00 |
| Life Playbook <i>(Q&A with explanations)</i> | \$55.00 |
| Property & Casualty Workbook <i>(Q&A with explanations)</i> | \$55.00 |
| QLS Life or Fire Flashcards | \$45.00 |
| QLS Flashcards on CD | \$45.00 |

Exam Prep Course Tuition

Exam Prep Intensive: Life OR Property & Casualty\$149.00
(Full-day exam prep intensive – reviews questions and answers with test tips)

Securities – Series 6 & 63 Exam Prep\$475.00
(Tuition includes: 3 day live classroom exam course, classroom study guide, and textbooks.)

CA Insurance Preclicensing Provider Number: 19830

Does not imply endorsement from the CA DOI.

Enrollment Information

Insurance Preclicensing Course Fees

52-hrs Life Agent with Accident & Health Preclicensing Tuition Only \$250.00
(40 hours Life Agent and 12 hours Code & Ethics Preclicensing)

52-hrs Property & Casualty-Broker/Agent Preclicensing Tuition Only..... \$250.00
(40 hours Fire & Casualty and 12 hours Code & Ethics Preclicensing)

92-hrs Insurance Preclicensing Tuition Only \$475.00
(40 hours Life Agent, 40 hours Fire & Casualty, and 12 hours Code & Ethics)

40-hrs Life Agent Preclicensing OR Fire & Casualty – Broker/Agent Preclicensing Tuition Only \$235.00

20-hrs Life Only Agent Tuition Only..... \$185.00

12-hrs Code & Ethics Tuition Only \$135.00

**52-hrs Life & Health Online Training Tuition Includes required hours and online exam prep\$99.98

**52-hrs Fire & Casualty Online Tuition Includes required hours and online exam prep\$99.98

**12-hrs Code & Ethics Online Training Tuition Only.....\$19.99

We recommend adding classroom exam prep, call us and find out why. **Visit our website for discounted package pricing.

California Insurance License Types

Life Agent with Accident & Health Agent License

Life Agent license is required to solicit and sell life insurance and annuity products. Accident & Health Agent allows for the solicitation of the following products included and not limited to: long term care, managed care plans, disability income, medical supplement plans, Medicare supplement plans, etc.

Property & Casualty – Broker/Agent License

Required for the solicitation and selling of auto insurance, homeowners, commercial policies, workers compensation, liability insurance, etc.

Personal Lines License

This license allows the transaction of personal lines insurance; such as personal auto insurance and homeowners.

Other license types available include: Life Only Agent, Life Settlement Broker, Accident & Health Only Agent, and Limited license auto insurance are other types of licenses available.

Please contact our office directly for information relating to these license types.

For groups of 15 or more: On Site classes are available. We will cater a schedule to your specific needs. Request a proposal, please email: registration@quick-learn.com

Quick Learning School

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Obtaining a California Insurance Licensing Information

A candidate applying for a California Insurance license MUST complete the prelicensing requirement for license type desired prior to taking the state exam. The licensing process requires:

1

Complete the California Insurance Pre-licensing Requirements

The 52 hours prelicensing requirement may be completed in a classroom setting or online. Once the requirement is met, follow up with an exam prep classroom training to prepare for the exam.

Life Agent with Accident & Health Agent License

40-hrs Life Agent pre-licensing (includes Accident & Health)
AND 12-hrs Code & Ethics

*Number of Exam Questions: 160
Time: 3 hours 15 minutes (195 minutes)
Passing Score: 60% or better

Property & Casualty-Broker/Agent License

(Formerly Fire & Casualty-Broke/Agent)
40-hrs Property & Casualty – Broker/Agent pre-licensing
AND 12-hrs Code & Ethics

*Number of Exam Questions: 160
Time: 3 hours 15 minutes (195 minutes)
Passing Score: 60% or better

Personal Lines – Broker/Agent License

20-hrs Personal Lines pre-licensing AND
12-hrs Code & Ethics.

*Number of Exam Questions: 85
Time: 90 minutes
Passing Score: 60% or better

2

Schedule your State Insurance License Exam

(Best to schedule while your completing the prelicensing)

1. www.psiexams.com on the right column of the webpage, select:
[Register for an Examination](#)
2. Select:
 - a. **Organization:** Government/State Licensing Agencies
 - b. **Jurisdiction:** California
 - c. **Account:** CA Department of Insurance
 - d. **Select** PSI-“Exam type”
3. Fee will appear (\$83 for PSI Site)
4. Click “Register”
5. Input required personal information
6. Under “School” section, please note we are:
19830 American Financial Educators, Quick Learning School.
7. Continue to payment in order to select exam site
8. Click on **Schedule exam**
9. Select PSI Sites (\$83.00 includes a convenience fee -Hayward, San Francisco, Sacramento, Santa Clara, Santa Rosa, or Walnut Creek)

Remember to arrive 20 minutes before your scheduled exam time and bring valid and current picture identification.

3

File Licensing Application with CA Department of Insurance

(After passing the licensing exam)

Upon passing the State licensing exam, then file an application with the California Department of Insurance. Current CA Insurance License filing fee: \$170.00 (Updated 3/1/2015)

1. [FLASH APPLICATION](#)
2. Select [Start New Application](#) link
3. Enter California ID – Found on your exam results.
4. Follow the steps to file for the exam
5. The application will populate with your personal information and license types applied for.
6. Complete application.
7. You will be prompted at the end of the application to pay the licensing fee of \$170.00.

Contact Numbers

CA Department of Insurance: 1-800-967-9331
PSI Exams: 1-800-733-9267

Exam and Fingerprint Fees

Current Exam Fee: CDI Site - \$50.00 OR PSI Site - \$83.00
One time Live Scan Fingerprinting fee: CDI Site - \$58.30 OR PSI Site - \$68.95 (Updated 4/12/2014)

*10 additional questions are included in the exam and do not count towards your score. Passing score is based 60% or better on 150 questions. The 10 questions that do not count against your score are not revealed. Remember to arrive at your scheduled state exam 20 minutes early and bring valid and current picture identification. (Updated 9/2016)

Concord Location

2018 ☐ June - September ☐ 2018

1465 Civic Court, Suite 940, Concord, CA 94520
(925) 676-1526 Fax (925) 682-5493 1-800-854-2367

June 2018

| Mon | Tues | Wed | Thurs | Fri | Sat | Sun |
|-------------|--------------------|-------------|-------------|--------------|------------|-----------------------|
| | | | | 1 | 2 | 3 |
| 4 PC1/2 | 5 PC3/4 RE5 | 6 PC5/6 | 7 PC7/8 | 8 PC9/C1 | 9 C2/3 | 10 PEPI |
| 11 L1/2 | 12 L3/4 RE6 | 13 L5/6 | 14 L7/8 | 15 L9 | 16 LEPI | 17 Father's Day |
| 18 | 19 RE7 | 20 | 21 | 22 | 23 | 24 RE Cram |
| 25 PC1/2 | 26 PC3/4 RE8 | 27 PC5/6 | 28 PC7/8 | 29 PC9/C1 | 30 C2/3 | 1 PEPI |

July 2018

| Mon | Tues | Wed | Thurs | Fri | Sat | Sun |
|-------------------------|---------------------|-----------------------|-------------|---|------------|------------|
| 2 | 3 | 4 Independence Day | 5 | 6 | 7 | 8 |
| 9 L1/2 | 10 L3/4 RE 1 | 11 L5/6 | 12 L7/8 | 13 L9/C1 | 14 C2/3 | 15 LEPI |
| 16 PC1/2 | 17 PC3/4 RE 2 | 18 PC5/6 | 19 PC7/8 | 20 PC9 | 21 PEPI | 22 |
| 23 | 24 RE 3 | 25 | 26 | 27 Series 6 (7/26/2018 - 7/28/2018) | 28 | 29 |
| 30 L1/2 San Ramon | 31 L3/4 | | | | | |

August 2018

| Mon | Tues | Wed | Thurs | Fri | Sat | Sun |
|-------------|-------------------|-------------------------|------------------------|-------------|------------|---------------|
| | | 1 L5/6 | 2 L7/8 San Ramon | 3 L9 | 4 | 5 |
| 6 L1/2 | 7 L3/4 RE 5 | 8 L5/6 | 9 L7/8 | 10 L9/C1 | 11 C2/3 | 12 LEPI |
| 13 PC1/2 | 14 PC3/4 | 15 PC5/6 | 16 PC7/8 | 17 PC9 | 18 PEPI | 19 RE Cram |
| 20 | 21 RE 6 | 22 | 23 | 24 | 25 | 26 |
| 27 L1/2 | 28 L3/4 | 29 L5/6 San Ramon | 30 L7/8 | 31 L9 | | |

September 2018

| Mon | Tues | Wed | Thurs | Fri | Sat | Sun |
|-------------------|-------------|-------------|-------------|--|------------|------------|
| | | | | | 1 | 2 |
| 3 Labor Day | 4 RE 8 | 5 | 6 | 7 Series 6 (9/6/2018 - 9/8/2018) | 8 | 9 |
| 10 L1/2 | 11 L3/4 | 12 L5/6 | 13 L7/8 | 14 L9/C1 | 15 C2/3 | 16 LEPI |
| 17 PC1/2 | 18 PC3/4 | 19 PC5/6 | 20 PC7/8 | 21 PC9 | 22 PEPI | 23 |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |

*San Francisco & Oakland Classes

2018 ☐ June - September ☐ 2018

Life Agent w/Accident Health Prelicensing (San Francisco Satellite)
Exact location address is disclosed upon enrollment in the class.

June 2018

| Mon | Tues | Wed | Thurs | Fri | Sat | Sun |
|-------------------------------|-----------|-----------|-----------|---------|-----|-----------------------|
| | | | | 1 | 2 | 3 |
| 4 L1/2 | 5 L3/4 | 6 L5/6 | 7 L7/8 | 8 L9 | 9 | 10 |
| 11 LEPI 9:30 a - 4:30 p | 12 | 13 | 14 | 15 | 16 | 17 Father's Day |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 25 | 26 | 27 | 28 | 29 | 30 | 1 |

July 2018

| Mon | Tues | Wed | Thurs | Fri | Sat | Sun |
|-------------------------------|------------|------------|------------|----------|-----|-----|
| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 L1/2 | 17 L3/4 | 18 L5/6 | 19 L7/8 | 20 L9 | 21 | 22 |
| 23 LEPI 9:30 a - 4:30 p | 24 | 25 | 26 | 27 | 28 | 29 |
| 30 | 31 | | | | | |

August 2018

| Mon | Tues | Wed | Thurs | Fri | Sat | Sun |
|-------------------------------|------------|------------|------------|----------|-----|-----|
| | | 1 | 2 | 3 | 4 | 5 |
| 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 13 L1/2 | 14 L3/4 | 15 L5/6 | 16 L7/8 | 17 L9 | 18 | 19 |
| 20 LEPI 9:30 a - 4:30 p | 21 | 22 | 23 | 24 | 25 | 26 |
| 27 | 28 | 29 | 30 | 31 | | |

September 2018

| Mon | Tues | Wed | Thurs | Fri | Sat | Sun |
|-------------------------------|------------|------------|------------|----------|-----|-----|
| | | | | | 1 | 2 |
| 3 Labor Day | 4 | 5 | 6 | 7 | 8 | 9 |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 17 L1/2 | 18 L3/4 | 19 L5/6 | 20 L7/8 | 21 L9 | 22 | 23 |
| 24 LEPI 9:30 a - 4:30 p | 25 | 26 | 27 | 28 | 29 | 30 |

San Jose Location

2018 ☐ June - September ☐ 2018

123 East Gish Road, San Jose, CA 95112
(408) 453-8133 Fax (408) 453-3855 1-800-829-8293

June

| | | | | | | |
|-------|-------|-------------|-------|-------|----------|--------------|
| Mon | Tues | Wed | Thurs | Fri | Sat | Sun |
| | | | | 1 | 2 | 3 |
| | | | | | Series 6 | |
| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| | | RE5 | | | C1/2 | C3 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| PC1/2 | PC3/4 | PC5/6 | PC7/8 | PC9 | LEPI | Father's Day |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| PEPI | | RE6 | | | RE Cram | |
| 25 | 26 | 27 | 28 | 29 | 30 | 1 |
| L1/2 | L3/4 | L5/6 RE7 | L7/8 | L9/C1 | C2/3 | PEPI |

July 2018

| | | | | | | |
|----------------|-------------|------------------|-------------|-----------|-------|-----------|
| Mon | Tues | Wed | Thurs | Fri | Sat | Sun |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| LEPI | | Independence Day | | Series 65 | | Series 63 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| PC1/2 | PC3/4 | PC5/6 RE8 | PC7/8 | PC9/C1 | C2/3 | LEPI |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| PEPI | | RE Cram | | | PC1/2 | PC3/4 |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| L1/2 PC5 | L3/4 PC6 | L5/6 PC7 | L7/8 PC8 | L9 PC9 | C1/2 | C3 |
| 30 | 31 | | | | | |
| LEPI PEPI-1 | PEPI-2 | | | | | |

August 2018

| | | | | | | |
|-------|-------|---------------|-------|--------|----------|------|
| Mon | Tues | Wed | Thurs | Fri | Sat | Sun |
| | | 1 | 2 | 3 | 4 | 5 |
| | | RE 1 | | | Series 6 | |
| 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| PC1/2 | PC3/4 | PC5/6 RE 2 | PC7/8 | PC9/C1 | C2/3 | LEPI |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| PEPI | | RE 3 | | | RE Cram | |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| L1/2 | L3/4 | L5/6 RE 4 | L7/8 | L9/C1 | C2/3 | PEPI |
| 27 | 28 | 29 | 30 | 31 | | |
| LEPI | | RE5 | | | | |

September 2018

| | | | | | | |
|-------------|-------------|--------------|-------------|--------------|---------|--------------|
| Mon | Tues | Wed | Thurs | Fri | Sat | Sun |
| | | | | | 1 | 2 |
| | | | | | | |
| 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| Labor Day | | | | Series 65 | Notary | Series 63/65 |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| PC1/2 | PC3/4 | PC5/6 RE6 | PC7/8 | PC9 | RE Cram | LEPI |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| PEPI | | RE7 | | | PC1/2 | PC3/4 |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |
| L1/2 PC5 | L3/4 PC6 | L5/6 PC7 | L7/8 PC8 | L9/C1 PC9 | C2/3 | LEPI |

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Insurance • Securities • Real Estate

Preparing you to pass the first time.

| Class Code | Course Title |
|--------------------|--|
| L 1 - L9 | Life Agent Prelicensing (40 hrs) |
| C 1 - C3 | Code & Ethics Prelicensing (12 hrs) |
| PC 1 - PC 9 | Property & Casualty-Broker/Agent PL (40 hrs) |
| Notary | Notary Classes and Exam |
| Series 6, 63 or 65 | Series 6, 63 or 65 Cram Course |
| RE | Real Estate Instructor Led Study Group (RE1 - RE8) |
| LEPI or PCEPI | Life/A & H or P & C Exam Preparation Intensive |

| Class Type | Class Times | Description |
|------------|--------------------|--|
| Day | 8:00 am - 5:00 pm | Two modules: Morning Session - 8 am - Noon / Afternoon Session- 1 - 5 pm |
| Evening | 6:00 pm - 10:00 pm | One Module |
| Weekends | 8:00 am - 4:50 pm | Two modules: Morning Session - 8 am - Noon / Afternoon Session- 1 - 5 pm |
| Exam Prep | 6:00 pm - 9:45 pm | Designed to specifically prepare you for the licensing exam. |

**Class schedule subject to change without notice.

Satellite Locations - Please call one of the branch offices to register. Upon enrollment, we disclose the exact office address: San Francisco.

School branch hours and locations

| Quick Learning School of Concord | |
|--|-------------------|
| 1465 Civic Court, Suite 940, Concord, CA 94520 (925) 676-1526 Fax (925) 682-5493 | |
| Monday - Thursday | 8:30 am - 4:00 pm |
| Friday | 8:30 am - 2:00 pm |
| Saturday and Sunday | Closed |
| *Office hours are subject to change without notice. Office hours do not effect class times. Please see specific class times above. | |

| Quick Learning School of San Jose | |
|--|-------------------|
| 123 East Gish Road, San Jose, CA 95112 (408) 453-8133 Fax (408) 453-3855 | |
| Monday - Thursday | 9:00 am - 6:00 pm |
| Friday | 9:00 am - 1:00 pm |
| Saturday | 9:00 am - 2:00 pm |
| Sunday | Closed |
| *Hours are subject to change without notice. Office hours do not effect class hours. | |

QLS Exam Prep Intensive™

Prepare to Pass the State Licensing Exam the First Time!

Ensure You Pass the Exam the First Time!

By popular request, we offer a **full-day** Fire & Casualty Exam Prep or Life Agent Exam Prep Intensive™ for those who need assurance in passing the state exam or completed the Prelicensing requirement online. This course is specifically designed for you. *Please note: this course does not replace the state pre-licensing requirements.*



What is the Exam Prep Intensive™?

During the full-day Exam Prep Intensive™ (EPI) for either the Life Agent or Fire & Casualty Exam, students can expect to be fully immersed in exam question updates and course material, which will result in passing the first time! With the use of “Accelerated Learning Techniques” you will grasp and retain more information. We cover test taking techniques and strategies that will keep you focused on passing the exam. We also review key concepts, ongoing updates to our exam prep, 300 – 400 practice questions & answers, and set you up with the right mindset.

Who would benefit from the Exam Prep Intensive™?

Attention online students or those with challenges passing the exam! Statistically, students completing the pre-licensing requirement online are not adequately prepared to take and pass the exam the first time or those having difficulties passing require a total immersion in the materials to get them over whatever is getting in their way of passing the exam; therefore, we have developed the EPI.

We recommend those who completed the requirement online to bookend online training with our exam prep. Take the course while you are in the process of completing the online training and then a second time prior to sitting for the state licensing exam. Remember: “Repetition is the mother of all learning!” Prior to sitting for the EPI, we strongly encourage each student to schedule their exam within 3 days of the EPI.

Quick Learning School helps you keep the momentum going through the licensing process. We will:

- Assist and instruct you on the insurance licensing application process.
- Get you in the right mindset with the right test taking strategies to pass the first time.
- Create a plan of action that will get you through the licensing process quickly.
- Help you with any questions or concerns. Simply call or email us.

The Cost of Failing

1. **Re-Examination Fee:** An applicant who does not pass the exam must pay \$86.00 to reschedule and retake the exam each time.
2. **Time:** In addition to a financial consequence, an applicant will wait additional time to reschedule their exam due to availability. Perpetual fails also result in a loss of momentum and excitement in their new career field.
3. **Loss in Confidence:** Lowered confidence is often achieved when a student does not pass their exam. Such discouragement results in a loss of test precision and information retention.
4. **Possibility of relinquishing the career:** A student unable to pass their licensing may consider changing careers as they view the exam as a barrier of entry.

The Solution...

Register for our exclusive “Exam Prep Intensive” NOW by visiting our website at www.quicklearningschool.com or call one of our local branches at 408-453-8133 or 925-676-1526.

Life with Accident & Agent and Property & Casualty-Broker/Agent Exam Prep Intensive Schedule March 2018 – July 2018

| Life Exam Prep Intensive™ | | |
|---|---|---|
| Concord Class Hours: 8:30 am – 4:30 pm | San Francisco Class Hours: 9:30 am – 4:30 pm | Milpitas Class Hours: 9 am – 5 pm |
| May 29, 2018: Tuesday (9:30am- 4:30pm) June 16, 2018: Saturday July 15, 2018: Sunday August 12, 2018: Sunday September 16, 2018: Sunday | May 21, 2018: Monday June 11, 2018: Monday July 23, 2018: Monday August 20, 2018: Monday September 24, 2018: Monday | May 26, 2018, Saturday June 16, 2018: Saturday July 2, 2018: Monday July 15, 2018: Sunday July 30, 2018: Monday August 12, 2018: Sunday August 27, 2018: Monday September 16, 2018: Sunday September 30, 2018: Sunday |

| Property & Casualty Exam Prep Intensive™ | | |
|--|--|---|
| Concord Class Hours: 8:30 am – 4:30 pm | Milpitas Class Hours: 9 am – 5 pm | |
| May 12, 2018: Saturday June 10, 2018: Sunday July 1, 2018: Sunday August 18, 2018: Saturday September 22, 2018: Saturday | May 19, 2018: Saturday June 3, 2018: Sunday June 18, 2018: Monday July 1, 2018: Sunday July 16, 2018: Monday | July 30 -31, 2018: Monday & Tuesday 6 pm – 10 pm August 13, 2018: Monday August 26, 2018: Sunday September 17, 2018: Sunday |

Tuition Rate for Exam Prep Intensive

The tuition is good for sixty (60) days from the date of registration. Tuition includes the exam prep course and workbook with practice questions & answers with explanation. Fees for exam prep courses and materials are non-refundable and non-transferrable. Rescheduling is permitted prior to exam prep.

| | |
|--|----------|
| Life with Accident & Health Agent Exam Prep Intensive™ | \$149.00 |
| Property & Casualty Exam Prep Intensive™ | \$149.00 |
| Both Life with Accident & Health Agent AND Property & Casualty Exam Prep Intensive™ | \$298.00 |

What students are saying...

Hiii Irma !! This is Chelsea from yesterday!

Just wanted to let you know that
 1 hour and 10 minutes and **KILLED IT!!!** 🙌🙌
 Boom 🎉🎉
I PASSED!!!!!!!!!!!!!!
 OMG crying years of joy..😭
 I was sooooo nervous!

Thank you for having been such an awesome possom & energetic instructor!!!!!!
 🍷❤❤❤❤❤

Hello Irma its Laura ochoa. So I took a cram course on Saturday for property and casualty since I took the class so long ago. I scheduled my test yesterday and I passed it the first time! Just thought I should let you know :)

Thu, Apr 23, 11:54 AM

I'm so proud of you. That's a tough one. Good job! Can you please send me your results. I hope to see you in our other programs. Did you pass the life test?

Hello, after the test I feel that I can conquer the world! I PASS!
 Wuuuuuuuuuuuu thank you for the support and the help Irma!

Congratulations! Who is this?



Stephanie!

Thank you thank you- I passed - the class gave me confidence and the techniques worked!!!

iMessage Monday 10:31 AM

Irma's Family Policy

Mon, Mar 19, 10:07 AM

Hoarfang SF 3/8/2017

I pass my exam 🙌

Irma, Thanks 🙌

Pavi SF 3/8/2017

I passed!!! 91.3

Thank you, Irma

You da best



iMessage Monday 2:58 PM

GoodMorning Irma, its Angelina. I just wanted to take the time to thank you for the confidence you instilled in all of us and for teaching us about ourselves! I passed with a 68.7%

Hi Irma, this is Melvin I just passed my test!! 😊 couldn't have done it without your help.

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Securities Exam Prep Series 6, 63, and *65,

Are you having difficulty passing the Series 6, 63, or 65 exams?

Have you heard of individuals taking the exam multiple times prior to passing?

Do you want to know what it takes to pass Series 6, 63, and 65 exam the first time?



We can assist you to pass your Securities exam the first time!



Licensing Process

If you are working with a life insurance company and want to solicit variable products, a Series 6 or Series 7 AND 63 registration with FINRA is required. Check with the insurer regarding broker/dealer to find out their specific requirements and process to file the Form U-4 Application. (For more information visit www.finra.org)

There are no Prelicensing requirements. This leaves the individual to prepare for the securities licensing exam on their own. There are many options to preparing for the securities exam. Self study or live classroom exam prep (cram course). We have options for you and recommend classroom training. Live classroom interaction allows the trainer to assess what areas to focus on in the classroom based on student interaction and emphasize subject matter likely to be seen on the exam.

Important to remember

Filing the Form U-4 opens a 120 day window. Open the window by filing the U-4 Application when ready to take the licensing exam. Once the window is open, then contact PROCTOR to schedule the licensing exam.

Second attempt requires a 30 day waiting period after the first exam date. Third attempt requires a 60 day waiting period, then the fourth attempt a six month waiting period prior to scheduling your next exam date.

Study Hall

Local branches in San Jose and Concord allow students to:

- ✓ Get away from all the noise and focus attention on practice questions at our location during our normal business hours.
- ✓ Ongoing support to pass the exam within six months of enrollment date. Attend the exam prep as often as you like during the six months.
- ✓ Face to face interaction to discuss the best course of action to prepare for the exam.

Upcoming classes...

| | |
|---|---------------------------------------|
| 850 N. Hillview Drive, Milpitas, CA 95035 | |
| Series 63: May 6, 2018 | Series 6: August 4 and 5, 2018 |
| Series 6: June 2 and 3, 2018 | Series 65: September 7 & 8, 2018 |
| Series 65: July 6 and 7, 2018 | Series 63: September 9, 2018 |
| Series 63: July 8, 2018 | |
| 1465 Civic Court, Suite 940, Concord, CA 94520 | |
| Series 6: June 20, 21, and 22, 2018 | Series 6: September 6, 7, and 8, 2018 |
| Series 6: July 26, 27, and 28, 2018 | |

Tuition

| | |
|--|----------|
| Securities – Series 6 & 63 Exam Prep | \$449.00 |
| <i>(Tuition includes: 3 day live classroom cram course, classroom study guide, and textbooks.)</i> | |
| Series 6 Only Exam Prep | \$379.00 |
| Series 63 Only Exam Prep | \$179.00 |
| Series 65 Only Exam Prep | \$379.00 |

Descriptions of Series 6, 63, and 65 Securities Examinations

The securities exam assesses the competency of an entry level representative to perform his or her job.

Series 6 - Investment Company and Variable Contracts

Products Representative Examination (IR): The Series 6 exam—assesses the competency of an entry-level representative to perform his or her job as an investment company and variable contracts products representative. The exam measures the degree to which each candidate possesses the knowledge needed to perform the critical functions of an investment company and variable contract products representative, including sales of mutual funds and variable annuities.

Number of Questions: 100 scored questions & five unscored pretest questions.

Time: Two hours and 15 minutes

Passing Score: 70 % or better

Series 6 Permitted Activities: A candidate who passes the Series 6 exam is qualified for the solicitation, purchase and/or sale of the following securities products: Mutual funds (closed-end funds on the initial offering only), Variable annuities, Variable life insurance, Unit investment trusts (UITs), Municipal fund securities (e.g., 529 College Savings Plans, local government investment pools (LGIPs), and Coverdell Education Savings Accounts).

**Series 63 - Uniform Securities State Law Examination

The Series 63 exam — the Uniform Securities State Law Examination — is a North American Securities Administrators Association (NASAA) exam administered by FINRA.

Number of Questions: 60 scored questions.

Time: 75 minutes to complete the exam

Passing Score: Correctly answer at least 43 of the 60 scored questions. 72%

**Series 65 - NASAA Investment Advisors Law Examination

The Series 65 exam — the NASAA Investment Advisors Law Examination — is a North American Securities Administrators Association (NASAA) exam administered by FINRA.

Exam Questions: 130 scored questions

Time: 180 minutes to complete the exam

Passing Score: 94/130 scored questions, 72%

* Please see [NASD Rule 1032\(a\) General Securities Representative](#) for more information.

**For additional information about this exam, including the content outline, please visit the exams page on the [NASAA website](#).

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Student Information

Student Name _____
Address _____
City, Zip Code _____
Social Security No. _____
Day Phone _____
Evening Phone _____
Email _____

Company Information

Company Name _____
Manager/Recruiter _____
Address _____
City, Zip Code _____
Phone No. _____
Email _____

Course Information

40 hrs Life Agent Prelicensing (L1 - L9)
Class Dates _____

40 hrs Property & Casualty-Broker/Agent Prelic. (PC1-9)
Class Dates _____

12 hrs Code & Ethics Prelicensing (C1 - C3)
Class Dates _____

Exam Prep Intensive Life or Property & Casualty
Class Date _____

Series 6 & 63 Exam Prep
Class Dates _____

Course Materials

Classroom Textbook (required)
Circle one or both - Life Fire

Workbook - Q & A with explanations (optional)
Circle one or both - Life Fire

Exam Prep (Optional)
Circle one or both - Life Fire
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Tuition

Please refer to catalog for pricing.

Tuition _____
Textbook _____
Study Material _____
Exam Prep _____
S & H _____
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Cancellations must be submitted in writing for 100% refund, less \$75.00 non refundable registration fee. After 60% percent attendance or thirty (30) days from the original enrollment date, all fees are non-refundable. Fees and tuition for exam prep, computer study, and materials are non-refundable. By signing below, I have read and agree to the Refund/Cancellation policy. I understand any cancellations must be submitted in writing and are subject to a \$75.00 nonrefundable registration fee. Enrollment is valid for up to six months from the date of original enrollment.

Student Signature

Print Name

Date