# Northern California Schedule May 2024 - August 2024

**OUR MISSION:** 

To achieve a pass ratio of 90% or better by providing the best training in prelicensing, exam preparation, and continuing education in our industry.

# QUICK LEARNING SCHOOL







# Insurance | Securities | Real Estate

# "We prepare you to pass the first time!"

- Live Classroom
- Online Training
- Blended Learning

Classrooms: Concord, San Francisco, and San Jose

# Meet the State licensing Requirement

Choose based on:

- Learning Style
- Schedule
- License Type



# You have a choice in the learning process

Which learning approach works best for you?

What will help you pass the licensing exam the first time?

How do you best maintain your attention and focus?

### The Focus is on YOU.



Call us for more information or to register for classes

408-453-8133 925-676-1526



Register for our classes online

www.quicklearningschool.com



### Search for

- Quick Learning School
- Quick Learning School of Concord
- \*No prelicensing credit for study hall and exam prep. Study hall and exam prep does not replace the required prelicensing course.
- \*\*Concord location does not offer Code & Ethics Classroom Prelicensing



Classroom

Traditional classroom learning in person. Benefits of teacherstudent and studentstudent interaction that helps in the learning process.

Meet the state requirement in one week and prepare for the exam at the same time.

Direction given by trainer and office staff to assist in the licensing process.

# Time Frame 7 - 10 days

Schedule Check our schedule Full time week long class available monthly

# **Tuition**

\$497

**Includes** 

- 52 hours Classroom Prelicensing (12 hours **Code & Ethics Online Option Subject to** additional \$49.99)\*\*
- Classroom Textbook
- Playbook (Q & A Exam Prep Manual)
- One Day Exam Prep Intensive



\*Blended Learning

From the convenience of anywhere: self directed online prelicensing and instructor led study hall with exam prep in a virtual classroom online.

Benefits of online learning at own pace and virtual classroom interaction teacherstudent and student student. Live virtual study hall with exam prep reviews the prelicensing essentials with a focus on what you need to know to pass your licensing exam.

### 14 - 18 days

Start anytime Check Schedule for Instructor Led Study Hall w/Exam Prep

### \$363.99

- 52 hours Online Prelicensing
- Instructor Led Study Hall
- One Day Exam Prep Intensive
- Playbook (Q & A Exam Prep Manual)



**Online** 

Self directed and independent self study.

A great alternative for independent, I can figure it out kind of person.

This online only option, the student completes the online prelicensing and prepares for the exam separately.

We recommend adding the exam prep intensive or purchasing the study manual to prepare for the licensing exam.

# Up to 60 days

Start anytime

### \$139.99

- 52 hours Online Prelicensing
- Online Study Q & A

# **Quick Learning School**

# Concord

**2024 May - August 2024** 2075 Diamond Blvd, Ste H-210, Concord, CA 94520

San Francisco
2024 ◎ May - August ◎ 2024
425 Market Street, Suite 1600, SF, 94105

San Jose Location 2024 ■ May - August ■ 2024 1885 Lundy Ave, Ste 210, San Jose, CA

(925) 676-1526 May 2024 (925) 676-1526 May 2024 (408) 453-8133 Fax (408) 453-3855 May 2024

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# Our Signature Course: Exam Prep Intensive™ We prepare you to pass the first time

### Ensure You Pass the Exam the First Time!

We offer a full-day Property & Casualty and Life, Accident & Health Agent Exam Prep Intensive<sup>™</sup> for those who need assurance in passing the state exam the first time or next time. This course is specifically designed for you. Please note: this course does not replace the state pre-licensing requirements.



# Who would benefit from the Exam Prep Intensive™?

Attention online students or those with challenges passing the exam! Statistically, students completing the pre-licensing requirement online are not adequately prepared to take and pass the exam the first time or those having difficulties passing require a total immersion in the materials to get them over whatever is getting in their way of passing the exam; therefore, we have developed the EPI.

We recommend those who completed the requirement online to bookend online training with our exam prep. Take the course while you are in the process of completing the online training and then a second time prior to sitting for the state licensing exam. Remember: "Repetition is the mother of all learning!" Prior to sitting for the EPI, we strongly encourage each student to schedule their exam within 3 days of the EPI.

# Exam Prep Intensive™ ONLY

\*Tuition includes: 3 month pass to attend our exam prep as often as you like and playbook (Q & A with explanations)

- Best prior to taking exam
- Focus on key points
- Test strategies
- Ask questions

\*Tuition

Life, Accident & Health Agent \$239 Property & Casualty Broker/Agent \$239

Plus S & H \$14 - study materials (playbook) mailed through USPS.

# What is the Exam Prep Intensive™?

During the full-day Exam Prep Intensive™ (EPI) students can expect to be fully immersed in exam question updates and course material, which will result in passing the first time!

Our use of "Accelerated Learning Techniques" will help you grasp and retain more information. We cover test taking techniques and strategies that will keep you focused on passing the exam. We also review key concepts, ongoing updates to our exam prep, 300 – 400 practice questions & answers, and set you up with the right mindset.

# Students often times have questions on the licensing process. We:

- 1. Provide instructions on scheudling your exam and the insurance licensing application process.
- 2. Get you in the right mindset with the right test taking strategies.
- 3. Create a plan of action that will get you through the licensing process quickly.
- 4. Help you with any questions or concerns. Simply call or email us.

# Life, Accident & Health Exam Prep Intensive

San Jose Location or Zoom - Online Life, Accident & Health Exam Prep

May 20, 2024 | 9:00 a - 5:00 pm June 24, 2024 | 9:00 a - 5:00 pm July 29, 2024 | 9:00 a - 5:00 pm August 26, 2024 | 9:00 a - 5:00 pm

# Property & Casualty Exam Prep Intensive

San Jose Location & Zoom - 9:00 am - 5:00 pm

May 13, 2024 | May 25, 2024

June 10, 2024 | June 22, 2024

July 15, 2024 | July 27, 2024

August 12, 2024 | August 24, 2024

September 15, 2024 | September 29, 2024

Quick Learning School • 5/2024 - 8/2024

# **QLS Exclusive "Blended Learning Program"**

# Online Prelicensing & Virtual Online Classroom Study Hall w/Exam Preparation

At Quick Learning School our goal is to provide an enjoyable and informative learning environment. We strive for every student to have a positive learning experience and develop the skills necessary to pass the California State Insurance Exams the first time or any exam in their professional career.

Many businesses are adjusting their business model in response to the COVID-19 pandemic. To model what we teach (adjust and continue, be flexible), we are happy to announce a "blended learning" program!



# What is "blended learning"?

"Blended learning" is an educational style that combines online learning tools with traditional face-to-face style teachings.

# Why "blended learning"?

"Blended learning" enables us to further support our students in the prelicensing phase of their new career paths! We set you up for success by using the framework of our classroom environment and learning philosophies. A schedule with homework, accountability, follow-up and the benefit of a community of students who are attending the live face-to-face virtual training. This will ensure that the information provided in our online program is resonating, understood by everyone, and that you, the student, run through the finish line. That means you take your licensing exam and pass the first time!

# What does "blended learning" look like and how is it implemented at Quick Learning School?

We combine our online prelicensing programs for Life, Accident & Health and Property & Casualty with instructor led virtual review sessions through Zoom. These review sessions do not count towards the required prelicensing hours but complement the online prelicensing programs available to us. The Zoom review sessions provide an in depth understanding of the material covered in the online courses, help our students connect the dots, and retain and remember the relevant information. The review sessions emulate our in-class training by connecting us directly with our students, answering any questions that come up in the training, and enable us to provide additional learning materials and assignments to help you stay on track with the online prelicensing program.

# **Blended Learning Program**

Online Prelicensing And Study Hall w/Exam Prep (tuition includes playbook)\*

52 or 40 hours Life, Accident & Health Online Prelicensing and Study Hall w/Exam Prep \$363.99 52 or 40 hours Property & Casualty Broker/Agent Online Prelicensing and Study Hall w/Exam Prep \$363.99

\*Playbook is a study manual that includes Q & A with explanations and key points. There is an additional S & H Fee \$14.00.



# Study Hall Schedule

# **Property & Casualty Study Hall**

Live Virtual Classroom on Zoom for two (2) weeks on Tuesday, Wednesday, and Thursdays, 6 pm - 7:30 pm. Exam Prep are on Monday and Saturday, 9:00 am - 5:00 pm.

February 13 - 15 & 20 - 22, 2024 | Exam Prep Feb 12 & 24 March 12 - 14 & 19 - 21, 2024 | Exam Prep March 11 & 23 April 9 - 11 & 16 - 18, 2024 | Exam Prep April 8 & 20 May 21 - 23, 2024 & 28 - 30, 2024 | Exam Prep May 13, 2024

# Life, Accident & Health Agent Study Hall

Live Virtual Classroom on Zoom for two weeks Tuesday, Wednesday, and Thursdays (6 - 7:30 pm) & Exam Prep on Monday, 9 am - 5 pm.

February 20 - 22 & 27 - 29, 2024 | Exam Prep Feb 26 March 19 - 21 & 26 - 28, 2024 | Exam Prep Mar 25 April 23 - 25, 30 & May 1, 2024 | Exam Prep April 29 May 21 - 23 & 28 - 30, 2024 | Exam Prep May 20

# Preparing for the State Licensing Exam | Best Practices

- Study Q & A QLS Playbook
  Set time aside and read practice exam
  questions and answers with explanation.
- Study Hall w/ Exam Prep Intensive (Cram Course) Our Signature Program

Live classroom or zoom review of test taking strategies, key concepts, and Q & A. Benefit: Focus time and attention to what you need to know.

Test Taking Techniques

Learn test taking strategies and best practices to pass the licensing exam.

# Insurance Exam Prep Options

# Exam Prep Intensive™ ONLY

\*Tuition includes: 3 month pass to attend one day exam prep as often as you like and playbook (Q & A with explanations)

- Best prior to taking exam
- Focus on key points
- Test strategies
- Ask questions

\*Tuition Life, Accident & Health Agent \$239 Property & Casualty Broker/Agent \$239

Plus S & H \$14 - study materials (playbook) mailed through USPS.

# Live Virtual Study Hall w/ Exam Prep Intensive

Three Month Study Hall Pass - Two week study hall (T, W, Th), exam prep intensive, and playbook.

- Best prior to taking exam
- Clarity on essentials
- Focus on key points
- Test strategies
- Ask questions

\*Tuition Life, Accident & Health Agent \$289 Property & Casualty Broker/Agent \$289

\*Tuition includes study manual Q & A with explanations and QuickNotes.

# Why you should get registered with FINRA?

# **TOP 3 REASONS**

Enhance Client Relationships

2 Expand Product Offerings

3 Increase Earnings Potential

To become registered, securities professionals must pass qualifying exams administered by FINRA. An individual must pass the exams prior to engaging in those areas of the business. Start with ... SIE®.

The Securities Industry Essentials® (SIE®) Exam is a FINRA introductory-level exam that assesses a candidate's knowledge of basic securities industry information that includes concepts fundamental to working in the industry, such as types of products and their risks; the structure of the securities industry markets, regulatory agencies and their functions; and prohibited practices.

Passing the SIE alone does not qualify an individual for registration with a FINRA member firm or to engage in securities business. In order to become registered to engage in securities business, an individual must:

- Pass the SIE and a qualification exam appropriate for the type of business the individual will engage in.
- Be associated with a member firm to take a \*qualification exam.

\*Qualification exams include: Series 6 (Investment Company Representative), Series 7 (General Securities Representative), and more. For more detailed information and a complete list of other qualification exams visit: https://www.finra.org/registration-examsce/qualification-exams/securities-industry-essentials-exam

# SIE Exam Prep Intensive™ AND Series 6 & 63 Exam Prep Intensive™

- Best prior to taking exam
- Gain clarity on the essentials
- Focus on key points
- Test strategies
- Ask questions IRL

# **Classroom Schedule**

Live Classroom training over two days we cover the essentials of "What you Need to Know" and questions & answers with explanation. Ask questions in real time as you are learning in the classroom. Thursday & Friday, 9:00 am - 4:00 pm. Classes are available at our San Jose location.

# **SIE Classroom Schedule**

May 2, & 3, 2024

June 13 & 14, 2024

August 1, & 2, 2024

October 3 & 4, 2024

December 12, & 13, 2024

# Series 6 & 63 Classroom

**Schedule** May 23 & 24, 2024

July 18 & 19, 2024

September 19, & 20, 2024

### \*Tuition

SIE Exam Prep Intensive™	\$275
Series 6 Exam Prep Intensive™	\$275
Series 63 Exam Prep Intensive™	\$275
Series 6 & 63 Exam Prep Intensive™	\$475
Series 65 Exam Prep Intensive™	\$375

SIE, Series 6, & Series 63 Exam Prep Intensine<sup>™</sup> \$750

\*Tuition includes: 3 month pass from the date of registration to attend exam prep as often as you like or need and classroom course material.

# **Quick Learning School**

# Get my California Real Estate Salespersons License

For more specific information visit: www.dre.ca.gov

# **Prequalifications**

- You must be at least 18 years of age.
- A California resident.
- All applicants must be honest and truthful, and conviction of a crime may result in the denial of a license. Failure to disclose any criminal violation or disciplinary action may also result in the denial of a license.

# Complete the 135 hrs Prelicensing Requirement

You must first take and pass 135 hours of Pre-Licensing coursework, which consists of three courses: Real Estate Principles (45 hours), Real Estate Practices (45 hours), and an elective course of your choice (45 hours).

# Pass the Final Exams for the Prelicensing RE Courses

To receive credit for the prelicensing course, you must take a final exam and pass with a score of 60% or better per course. You will need to schedule an appointment with a proctor in advance.

# Pass the California Real Estate Licensing Exam

Apply to schedule for the California Real Estate Salesperson license. This exam consists of 150 multiple-choice questions with a time limit of 3 hours and 15 minutes, and the minimum passing score is 70%.

# File Real Estate Salesperson License Application

After you pass the examination, then you must file for the Salesperson License Application. This form must be completed and returned along with the appropriate fee within one year of passing the examination. A license cannot be issued until DRE receives fingerprint response information.

# **Real Estate Courses**

Courses are available online, self-directed, or part of the Instructor Led Study Group to prepare for licensing exam. To successfully pass and receive credit for the course, a passing grade of 60% or better on the final exam is required. California Real Estate Salesperson minimum requirement include 135 hours of Pre-Licensing coursework. Completion of three courses: Real Estate Principles (45 hours), Real Estate Practices (45 hours), and an elective course of your choice (45 hours).

# **Elective Courses**

Choose any of these courses as your elective:

Real Estate Appraisal
Real Estate Economics
Real Estate Escrow & Title
Real Estate Finance
California Legal Aspects of Real Estate
Office Administration
Property Management

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### **Real Estate Principles (45 hours)**

Introduction to the real estate industry, from licensing requirements to real estatebusiness.

### **Real Estate Practice (45 hours)**

Provides you with practical "how to" for a new real estate agent, such as prospecting and disclosure requirements in the sales process.

# **Real Estate License Exam Prep**

Real Estate Salesperson One Day Exam Prep learn the essential information for the state exam including test taking strategies, key points, and Q & A.

Class Hours: 9:00 am - 5:00 pm

Real Estate Salesperson Exam Prep Study Binder With over 1,000 sample questions, flash cards, and one year online access to sample test questions.

www.quicklearningschool.com

# **Prelicensing Requirement & Exam Prep**

# Live Weekly Zoom OR Classroom - Instructor Led Real Estate Study Group

# **Starter Package to ... Get your License!**

We offer a package that includes the minimum educational requirements to sit for the CA Real Estate Salesperson license exam.

- \*Five (5) sessions instructor led study group.
- \*Three statutory courses: Real Estate Principles, Real Estate Practice, and an elective course in person proctored exams.
- Real Estate Study Binder with over 1,000 questions,
- One day exam prep

Meet weekly for instructor led study session and take the proctored final exams online or in person.

Weekly Classroom Starter Package \$689.00 \*Live Weekly Zoom Starter Package \$779

# Register Now

# **Call Us**

408-453-8133

**Online Registration Form** 

# In Person San Jose Location

1885 Lundy Avenue, Suite 210 San Jose, CA 95131

www.quicklearningschool.com

# Real Estate Licensing Exam Study Aids

### **Real Estate Study Binder**

A binder with over 1,000 question and answers for the purpose of preparing you to pass the state licensing exam the first time. Also includes one year online access to study practice questions and answers, flashcards, online exam simulation.

Real Estate Salesperson Study Binder \$150.00 Real Estate Broker Study Binder \$175.00

# Real Estate Exam Prep DVD OR CD (audio)

Cram Course on DVD or CD, learn the real estate terms by the professionals, simplified to assist you in retaining the information. Professionals review Questions and Right Answers. Highly Recommend to use with Exam Preparation Binder. \$55.00

# Real Estate State Licensing Exam Prep

This one day cram course covers test taking techinques and strategies that will keep you focused on passing the exam. We also review key concepts, practice questions and answers, and set you up with the right mindset.

### **Class Location**

San Jose | Online Zoom

# **Class Hours**

9:00 am - 2:00 pm

### **Tuition**

Real Estate Sales Agent Exam Prep \$299

Real Estate Broker Exam Prep \$339

<sup>\*</sup>Additional fee per course for adminstering online final exam. Six (6) instructor led study group sessions.

# Class Schedule Instructor Led Study Real Estate Study Group

IRL - Live Classroom, San Jose Location 1885 Lundy Avenue, Suite 210 San Jose, CA 95131 Wednesday Evenings

**TBD** 

Virtual Classroom on Zoom Thursday
Evenings

March 28, 2024 to May 23, 2024, April 4, 11, 18, 25, and May 2, 9, 16, and 23, 2024

# **Real Estate Exam Prep**

IRL - Live Classroom, San Jose Location 1885 Lundy Avenue, Suite 210 San Jose, CA 95131

> May 19, 2024 June 30, 2024 July 21, 2024 August 18, 2024

Virtual Classroom on Zoom Thursday Evenings,

June 13, 2024 to August 8, 2024 June 13, 20, 27, 2024 continued July 11, 18, 25, 2024 August 1, 8, 2024

# **Starter Package to ... Get your License!**

We offer a package that includes the minimum educational requirements to sit for the CA Real Estate Salesperson license exam.

- \*Five (5) sessions instructor led study group.
- \*Three statutory courses: Real Estate Principles, Rea Estate Practice, and an elective course in person proctored exams.
- Real Estate Study Binder with over 1,000 questions,
- One day exam prep

Meet weekly for instructor led study session and take the proctored final exams online or in person.

Weekly Classroom Starter Package \$799.00
\*Live Weekly Zoom Starter Package \$799.00

\*Additional fee per course for adminstering online final exam. Six (6) instructor led study group sessions

# Real Estate State Licensing Exam Prep

This one day cram course covers test taking techinques and strategies that will keep you focused on passing the exam. We also review key concepts, practice questions and answers, and set you up with the right mindset.

# **Tuition**

Real Estate Sales Agent Exam Prep\$289.00

Real Estate Broker Exam Prep \$339.00

# Register Now





www.quicklearningschool.com



# **Professional Development**

# Breathing Techinques

Repattern your breath, repattern your life. Learn breathing techniques to improve your attention, focus, mental, and emotional state. Breathing is a metaphor for life.

# Improve Communication Skills

Learn a proven approach to improve your ability to understand and be understood.

# Body Movement - Yin Yoga

Slow down to speed up. For those on the go, practice going inward and slowing down. Help the mind and body restore and refresh.

Mindset

# **Class Schedule**

# Intro: Breathing Techniques with Journaling

Learn the importance of an "everyday breathwork practice" and techniques to calm the nervous system.

Monday evenings
March 4, 18, 25, and April 1, 2024
7:00 pm - 7:30 pm
\*Tuition: \$45

www.QuickLearnOnline.com/BMMY

\*Includes March 2024 - Daily Reflection Journal (PDF), and weekly class handouts (PDF).





Learn techinques and everyday practices that will improve your focus, mental state, and physical body.



# "Everyday Practice Breathwork"

2024 Monday Morning Breathwork Practice

Meet us every Monday morning, 6:30 am - 7:00 am Live on Zoom for our weekly Breathwork practice.

Learn a new breathing technique and its benefits. Connect with community.
Complimentary class. All levels welcome. Fun approach to mindfulness and benefits to various breathing techniques.

https://zoom.us/meeting/register/tJUqceyvrj4v GdGfxkmeeGJI-XTVRrEObhJ9#/registration

Strategies

# **Better Sleep with Yin**

**Another Mindful Monday Practice** 

Join us live on Zoom, 8:30 pm - 9:00 pm for a 30-minute Yin Yoga class every first and third Monday night of every month.

Complete the day intentionally. Slow down to get a better night's sleep. We start with light breathing exercise, then move into gentle restorative yoga poses we hold for 3 - 5 minutes.

**Registration Link**:

https://qls.tiny.us/257m2s5h

Donation based class.

Quick Learning School • 5/2024 - 8/2024

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CONCORD, CA
PERMIT NO. 735

Concord	San Jose
Student Information	
Student Name	Company Information
Address	Company Name
City, Zip Code	Manager/Recruiter
Social Security No.	Address
Day Phone	City, Zip Code
Evening Phone	Phone No.
Email	. Email
Course Information  40 hrs Life Agent Prelicensing (L1 - L9) Class Dates  40 hrs Property & Casualty-Broker/Agent Prelic. (PC1 Class Dates  12 hrs Code & Ethics Prelicensing (C1 - C3) Class Dates  Exam Prep Intensive Life or Property & Casualty Class Date	both - Life, Accident, Health & Sickness, Property & Casualty  Exam Prep (Optional)  Circle one or both - Life, Accident, Health Property & Casualty  Exam Prep Date
Security Industry Essentials; Series 6 & 63 Exam Prep	
Class Dates	Please refer to catalog for pricing.
Method of Payment	Tuition
Check No.  Billing Addr:  Visa / MC / AMEX  Exp. Date	Textbook ———
Card No	Study Material
Cardholder Signature	Exam Prep
	S & H
Refund/Cancellation Policy	Total Due

Cancellations must be submitted in writing for 100% refund, less \$75.00 non refundable registration fee. After 60% percent attendance or thirty (30) days from the original enrollment date, all fees are non-refundable. Fees and tuition for exam prep, computer study, and materials are non-refundable. By signing below, I have read and agree to the Refund/Cancellation policy. I understand any cancellations must be submitted in writing and are subject to a \$75.00 nonrefundable registration fee. Enrollment is valid for up to six months from the date of original enrollment.