

## Northern California Schedule

2026 May - August 2026

### OUR MISSION:

To achieve a pass ratio of 90% or better by providing the best training in prelicensing, exam preparation, and continuing education in our industry.

# QUICK LEARNING SCHOOL



**Insurance | Securities | Real Estate**

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**"We prepare you to pass the first time!"**

- Live Classroom - Concord, San Jose, and available for On-Site classes
- Online Training
- Blended Learning

# California Insurance Licensing Requirements



## Update 2026

\*California Prelicensing requirement - First time licensees

12 hours Code & Ethics Prelicensing Classroom or Online (self directed)

Schedule your Insurance Licensing Exam

On - Site at a PSI location OR "Remote Testing"

Prepare for your licensing exam

Study Course for License Type  
Study Hall  
Exam Prep Intensive

Pass your licensing exam

Apply for your California Insurance License

### First Time Licensees

- 12 hrs Code & Ethics Prelicensing Requirement
- Fingerprints

### Existing Licensees

- No Prelicensing requirement
- Exam Prep, Study Hall, or Study Course to prepare to pass the licensing exam



## How to Meet the State Prelicensing Requirement & Prepare for the Exam

Choose based on:

- Learning Style
- Schedule
- License Type

You have a choice in the learning process.



Classroom



\*Blended Learning



Online

## Classroom vs. Online (self directed)

### Meet the State licensing Requirement

Choose based on:

- Learning Style
- Schedule
- License Type

### You have a choice in the learning process

Which learning approach works best for you?

What will help you pass the licensing exam the first time?

How do you best maintain your attention and focus?

### The Focus is on YOU.



Call us for more information or to register for classes

408-453-8133

925-676-1526



Register for our classes online

[www.quicklearningschool.com](http://www.quicklearningschool.com)



Search for

- Quick Learning School
- Quick Learning School of Concord

\*No preclicensing credit for study hall and exam prep. Study hall and exam prep does not replace the required preclicensing course.



**Classroom**



**\*Blended Learning**



**Online**

Traditional classroom learning in person. Benefits of teacher-student and student-student interaction that helps in the learning process.

Meet the state requirement in one week and prepare for the exam at the same time.

Direction given by trainer and office staff to assist in the licensing process.

From the convenience of anywhere: self directed online preclicensing and instructor led study hall with exam prep in a virtual classroom online.

Benefits of online learning at own pace and virtual classroom interaction teacher-student and student-student. Live virtual study hall with exam prep reviews the essentials that focus on what you need to know to pass your licensing exam.

Self directed and independent self study.

A great alternative for independent, I can figure it out kind of person.

This online only option, the student completes the online preclicensing and prepares for the exam separately.

We recommend adding the exam prep intensive or purchasing the study manual to prepare for the licensing exam.

**Time Frame** 4 - 6 days

**Schedule** Check our schedule Full time week long class available monthly

**Tuition** \$589.00

**Includes**

- 12 hours Classroom Code & Ethics Preclicensing
- License Specific Classroom Study Course
- Classroom Textbook
- Playbook (Q & A Exam Prep Manual)
- One Day Exam Prep Intensive (3 month pass)

**14 - 18 days**

Start anytime Check Schedule for Instructor Led Study Hall w/Exam Prep

**\$429.00**

- 12 hours Online Code & Ethics Preclicensing
- Online License Specific Study Course
- Instructor Led Study Hall
- Exam Prep Intensive
- Playbook (Q & A Exam Prep Manual)
- 3 mos pass to Studyhall w/Exam Prep

**Up to 60 days**

Start anytime At your own pace, self-directed.

**\$199.99**

- 12 hrs Online Code & Ethics Preclicensing
- Online License Specific Study Course
- Study Q & A
- Must complete within 60 days



# California Insurance License Types

- Life, Accident & Health or Sickness Agent
- Life Agent
- Accident & Health or Sickness Agent
- Property & Casualty Broker/Agent
- Personal Lines Agent



## Life, Accident & Health or Sickness Agent

Authority to sell and offer life insurance, fixed & indexed annuities, health insurance, disability income, long term care, dental, medicare supplement, and other health insurance products.

## Life Agent Only

Authorized to transact insurance products that includes life insurance and fixed annuities.

## Accident & Health or Sickness Agent Only

Authorized to transact insurance products providing coverage for sickness, bodily injury, or other products that includes: health insurance, disability, long term care, dental, Medicare supplement, and other health insurance products.

## Property & Casualty Broker/Agent

Authorized to transact insurance products including auto, commercial general liability, commercial property, crop, dwelling property, earthquake, flood, homeowners, inland marine, liability coverage and personal lines.

## Personal Lines

Authorized to transact auto, residential property insurance, including earthquake and flood insurance, personal watercraft insurance and umbrella or excess liability insurance.

## Our Focus is on YOU

*Which learning approach works best for you?*

### Classroom

Traditional classroom learning in person. Benefits of teacher- student and student- student interaction that helps in the learning process.

### Blended Learning Program

Complete the prelicensing online self directed and attend Live virtual study hall with exam prep to review the prelicensing essentials and focus on what you need to know to pass your licensing exam.

### Online Only

Self directed and independent self study. The online option, student completes the online prelicensing and prepares for the exam separately.

*How do you best maintain your attention and focus?*

*What will help you pass the licensing exam the first time?*

### You have a choice in the learning process.



Classroom



\*Blended Learning



Online

**Concord**  
**2026 ☑ May to Aug ☑ 2026**  
**Classroom ONLY - Terraces Coworking**  
 2075 Diamond Blvd, Suite H210  
 Concord, CA 94520 | 925-676-1526

**Online Live Instructor Led Classes**  
**2026 ☑ May to Aug ☑ 2026**  
**Online Zoom Classes**  
 "Online Live Zoom Classes"  
 Instructor Led Study Hall

**San Jose Location**  
**2026 ☑ May to Aug ☑ 2026**  
**Admin Office & Classroom**  
 1762 Technology Drive, San Jose, CA 95110  
 (408) 453-8133

**May 2026**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
<b>C 1/2</b>	<b>C 3</b>	<b>PC1/2</b>	<b>PC3/4</b>	<b>PC5</b>		
<b>Memorial Day</b>	<b>PEPI</b>		<b>L1/2</b>	<b>L3/4</b>		

**May 2026**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
<b>PEPI</b>	<b>PCSH-Personal Lines</b>					
18	19	20	21	22	23	24
	<b>PCSH-Commercial Lines</b>				<b>PEPI</b>	
<b>Memorial Day</b>	<b>LAHSH</b>	<b>LSH</b>	<b>LSH</b>			

**May 2026**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2	3
4	5	6	7	8	9	10
<b>C 1/2</b>	<b>C 3</b>	<b>PC1/2</b>	<b>PC3/4</b>	<b>PC5/6</b>		
11	12	13	14	15	16	17
<b>PEPI</b>	<b>S 65</b>	<b>S 65</b>	<b>S 65</b>		<b>RE</b>	
18	19	20	21	22	23	24
<b>C 1/2</b>	<b>C 3</b>	<b>L1/2</b>	<b>L3/4</b>	<b>L5/6</b>	<b>PEPI</b>	
<b>Memorial Day</b>	<b>S 63</b>		<b>S 6</b>		<b>SIE</b>	<b>SIE</b>

**June 2026**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
1	2	3	4	5	6	7
<b>LEPI</b>						
8	9	10	11	12	13	14
<b>C 1/2</b>	<b>C 3</b>	<b>PC1/2</b>	<b>PC3/4</b>	<b>PC5</b>		
15	16	17	18	19	20	21
<b>LEPI</b>			<b>L1/2</b>	<b>L3/4</b>		
22	23	24	25	26	27	28
<b>PEPI</b>						
29	30					

**June 2026**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
1	2	3	4	5	6	7
<b>LEPI</b>						
8	9	10	11	12	13	14
	<b>LAHSH</b>	<b>LSH</b>	<b>LSH</b>			
15	16	17	18	19	20	21
<b>PEPI</b>	<b>PCSH-Personal Lines</b>					
22	23	24	25	26	27	28
<b>LEPI</b>	<b>PCSH-Commercial Lines</b>				<b>PEPI</b>	
29	30					

**June 2026**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
1	2	3	4	5	6	7
	<b>S 65</b>	<b>S 65</b>	<b>S 65</b>	<b>STC</b>	<b>STC</b>	<b>STC</b>
8	9	10	11	12	13	14
<b>C 1/2</b>	<b>C 3</b>	<b>PC1/2</b>	<b>PC3/4</b>	<b>PC5/6</b>	<b>RE</b>	
15	16	17	18	19	20	21
<b>PEPI</b>		<b>SIE</b>	<b>SIE</b>	<b>S 6</b>		
22	23	24	25	26	27	28
<b>C 1/2</b>	<b>C 3</b>	<b>L1/2</b>	<b>L3/4</b>	<b>L5/6</b>	<b>PEPI</b>	
29	30				<b>LEPI</b>	

**July 2026**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4	5
		<b>Happy 4th of July</b>				
6	7	8	9	10	11	12
<b>C 1/2</b>	<b>C 3</b>		<b>PC1/2</b>	<b>PC3/4</b>	<b>PC5</b>	
13	14	15	16	17	18	19
			<b>L1/2</b>	<b>L3/4</b>		
20	21	22	23	24	25	26
<b>LEPI</b>						
27	28	29	30	31		

**July 2026**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4	5
		<b>Happy 4th of July</b>				
6	7	8	9	10	11	12
<b>PEPI</b>	<b>PCSH-Personal Lines</b>					
13	14	15	16	17	18	19
	<b>PCSH-Commercial Lines</b>				<b>PEPI</b>	
20	21	22	23	24	25	26
<b>LEPI</b>	<b>LAHSH</b>	<b>LAHSH</b>	<b>LAHSH</b>			
27	28	29	30	31		

**July 2026**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4	5
		<b>Happy 4th of July</b>				
6	7	8	9	10	11	12
<b>C 1/2</b>	<b>C 3</b>	<b>PC1/2</b>	<b>PC3/4</b>	<b>PC5/6</b>	<b>RE</b>	
13	14	15	16	17	18	19
<b>PEPI</b>	<b>SIE</b>	<b>SIE</b>	<b>S 6</b>	<b>STC</b>	<b>STC</b>	<b>STC</b>
20	21	22	23	24	25	26
<b>C 1/2</b>	<b>C 3</b>	<b>L1/2</b>	<b>L3/4</b>	<b>L5/6</b>	<b>PEPI</b>	
27	28	29	30	31		

**August 2026**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
<b>C 1/2</b>	<b>C 3</b>	<b>PC1/2</b>	<b>PC3/4</b>	<b>PC5</b>		
17	18	19	20	21	22	23
		<b>L1/2</b>	<b>L3/4</b>	<b>LEPI</b>		
24	25	26	27	28	29	30

**August 2026**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
					1	2
3	4	5	6	7	8	9
	<b>LAHSH</b>	<b>LSH</b>	<b>LSH</b>			
10	11	12	13	14	15	16
<b>PEPI</b>	<b>PCSH-Personal Lines</b>			<b>LEPI</b>		
17	18	19	20	21	22	23
	<b>PCSH-Commercial Lines</b>				<b>PEPI</b>	
24	25	26	27	28	29	30

**August 2026**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
					1	2
3	4	5	6	7	8	9
<b>C 1/2</b>	<b>C 3</b>	<b>PC1/2</b>	<b>PC3/4</b>	<b>PC5/6</b>	<b>STC</b>	<b>STC</b>
10	11	12	13	14	15	16
<b>PEPI</b>	<b>S 65</b>	<b>S 65</b>	<b>S 65</b>		<b>RE</b>	
17	18	19	20	21	22	23
<b>C 1/2</b>	<b>C 3</b>	<b>L1/2</b>	<b>L3/4</b>	<b>L5/6</b>	<b>PEPI</b>	
24	25	26	27	28	29	30

**QUICK  
LEARNING  
SCHOOL**

**INSURANCE PRELICENSING &  
EXAM PREP  
SCHEDULE**

\*12 hrs Code & Ethics  
Prelicensing  
Included in  
Classroom  
Study Prep,  
Course  
Number:  
274511

Update 1/3/2026 -  
Check website for  
most up to date  
schedule

**\*PROPERTY & CASUALTY CLASSROOM  
STUDY COURSE - CONCORD**

**Location: The Terraces Coworking - Conference Room  
2075 Diamond Blvd, Suite H210, Concord, CA 94520**

**\*Property & Casualty Study Course - Classroom**

**May 18 - 22, 2026**

Mon, Tues, Wed, Thurs: 9 am – 4:30 pm  
Fri: 9 am – 12:30 pm (Zoom)

**Exam Prep**

May 26, 2026 | 9 am - 3 pm  
Live Zoom Only

**June 15 - 19, 2026**

Mon, Tues, Wed, Thurs: 9 am – 4:30 pm  
Fri: 9:00 am – 12:30 pm (Zoom)

**Exam Prep**

June 22, 2026 | 9 am - 3 pm  
Live Zoom Only

**July 13 - 18, 2026**

Mon, Tues, Thurs, Fri: 9 am – 4:30 pm  
Sat: 9 am – 12:30 pm (Zoom)  
Wed: No Classes - Self Study

**Exam Prep**

July 20, 2026 | 9 am - 3 pm  
Live Zoom Only

**August 10 - 15, 2026**

Mon, Tues, Thurs, Fri: 9 am – 4:30 pm  
Sat: 9 am – 12:30 pm (Zoom)  
Wed: No Classes - Self Study

**Exam Prep**

August 17, 2026 | 9 am - 3 pm  
Live Zoom Only

**\*LIFE, ACCIDENT & HEALTH OR SICKNESS  
CLASSROOM STUDY COURSE - CONCORD**

**\*Life, Accident & Health Study Course - Classroom**

**May 18 - 22, 2026**

Mon, Tues, Thurs, Fri: 9 am – 4:30 pm  
12 hrs Code & Ethics Prelicensing Included  
Self Study/Homework in between sessions

**Exam Prep**

May 26, 2026 | 10:30 am - 3 pm  
Tuesday - Live Zoom ONLY

**June 15 - 19, 2026**

Mon, Tues, Thurs, Fri: 9 am – 4:30 pm  
12 hrs Code & Ethics Prelicensing Included  
Wed: No Classes - Self Study/Homework

**Exam Prep**

June 22, 2026 | 10 am - 3 pm  
Monday - Live Zoom ONLY

**July 13 - 17, 2026**

Mon, Tues, Thurs, Fri: 9 am – 4:30 pm  
12 hrs Code & Ethics Prelicensing Included  
Wed: No Classes - Self Study/Homework

**Exam Prep**

July 20, 2026 | 10 am - 3 pm  
Monday - Live Zoom ONLY

**August 10 - 13, 2026**

Mon, Tues, Wed, Thurs: 9 am – 4:30 pm  
12 hrs Code & Ethics Prelicensing Included

**Exam Prep**

August 14, 2026 | 10 am - 3 pm  
Friday - Live Zoom ONLY

## **PROPERTY & CASUALTY CLASSROOM STUDY COURSE - SAN JOSE**

**Location: 1762 Technology Drive, Suite 124, San Jose, CA 95010**

### **Property & Casualty Study Course - Classroom**

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#### **May 4 - 8, 2026**

Mon – Thurs: 9:00 am – 5:00 pm AND  
Friday: 9:00 am – 12:00 pm

#### **Exam Prep**

\*May 11, 2026 | 9 am - 5 pm  
\*\*May 23, 2026 | 9 am - 5 pm

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#### **June 8 - 12, 2026**

Mon – Thurs: 9:00 am – 5:00 pm AND  
Friday: 9:00 am – 12:00 pm

#### **Exam Prep**

\*June 15, 2026 | 9 am - 5 pm  
\*\*June 27, 2026 | 9 am - 5 pm

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#### **July 6 - 10, 2026**

Mon – Thurs: 9:00 am – 5:00 pm AND  
Friday: 9:00 am – 12:00 pm

#### **Exam Prep**

\*July 13, 2026 | 9 am - 5 pm  
\*\*July 25, 2026 | 9 am - 5 pm

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#### **August 3 - 7, 2026**

Mon – Thurs: 9:00 am – 5:00 pm AND  
Friday: 9:00 am – 12:00 pm

#### **Exam Prep**

\*August 10, 2026 | 9 am - 5 pm  
\*\*August 22, 2026 | 9 am - 5 pm

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## **LIFE, ACCIDENT & HEALTH OR SICKNESS CLASSROOM STUDY COURSE - SAN JOSE**

### **Life, Accident & Health Study Course - Classroom**

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#### **May 18 - 22, 2026**

Mon – Thurs: 9:00 am – 5:00 pm AND  
Friday: 9:00 am – 12:00 pm

#### **Exam Prep**

\*May 23, 2026 | 9 am - 5 pm  
Saturday | San Jose or Live Zoom

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#### **June 22 - 26, 2026**

Mon – Thurs: 9:00 am – 5:00 pm AND  
Friday: 9:00 am – 12:00 pm

#### **Exam Prep**

\*June 27, 2026 | 9 am - 5 pm  
Saturday | San Jose or Live Zoom

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#### **July 20 - 24, 2026**

Mon – Thurs: 9:00 am – 5:00 pm AND  
Friday: 9:00 am – 12:00 pm

#### **Exam Prep**

\*July 25, 2026 | 9 am - 5 pm  
Saturday | San Jose or Live Zoom

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#### **August 17 - 21, 2026**

Mon – Thurs: 9:00 am – 5:00 pm AND  
Friday: 9:00 am – 12:00 pm

#### **Exam Prep**

\*August 22, 2026 | 9 am - 5 pm  
Saturday | San Jose or Live Zoom

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# Start by implementing strategies that can help propel your career forward.

## Mindset

### Time | Schedule the State Licensing Exam to secure a date and seat

Based on Exam Date - set a completion for Prelicensing and start date for Exam Prep

## Practice

### Study Exam Prep Material Specific to CA

Less is more - study the playbook and attend the study hall with exam prep or one day exam prep with Quick Learning School

## Strategies

### Learn Test Taking Strategies

Passing the exam the first time is more than knowing course material. It's just as important to learn how to take a test.

## Focus on what matters the most



### ■ Study Hall w/ Exam Prep Intensive (Cram Course) Our Signature Program

Live classroom or zoom review of test taking strategies, key concepts, and Q & A. Benefit: Focus time and attention to what you need to know.

### ■ Study Q & A - QLS Playbook

Set time aside and read practice exam questions and answers with explanation.

### ■ Study with preferred Learning Styles

Visual, Auditory, Kinesthetic, and multi-sensory.

### ■ Test Taking Techniques

Learn test taking strategies and best practices to pass the licensing exam.

# QLS Exclusive "Blended Learning Program"

## Online Prelicensing & Virtual Online Classroom Study Hall w/Exam Preparation

At Quick Learning School our goal is to provide an enjoyable and informative learning environment. We strive for every student to have a positive learning experience and develop the skills necessary to pass the California State Insurance Exams the first time or any exam in their professional career.

Many businesses are adjusting their business model in response to the COVID-19 pandemic. To model what we teach (adjust and continue, be flexible), we are happy to announce a "blended learning" program!



### What is "blended learning"?

"Blended learning" is an educational style that combines online learning tools with traditional face-to-face style teachings.

### Why "blended learning"?

"Blended learning" enables us to further support our students in the prelicensing phase of their new career paths! We set you up for success by using the framework of our classroom environment and learning philosophies. A schedule with homework, accountability, follow-up and the benefit of a community of students who are attending the live face-to-face virtual training. This will ensure that the information provided in our online program is resonating, understood by everyone, and that you, the student, run through the finish line. That means you take your licensing exam and pass the first time!

### What does "blended learning" look like and how is it implemented at Quick Learning School?

We combine our online prelicensing programs for Life, Accident & Health and Property & Casualty with instructor led virtual review sessions through Zoom. These review sessions do not count towards the required prelicensing hours but complement the online prelicensing programs available to us. The Zoom review sessions provide an in depth understanding of the material covered in the online courses, help our students connect the dots, and retain and remember the relevant information. The review sessions emulate our in-class training by connecting us directly with our students, answering any questions that come up in the training, and enable us to provide additional learning materials and assignments to help you stay on track with the online prelicensing program.

#### Blended Learning Program - Tuition: \$429.99

#### Online Prelicensing And Study Hall w/Exam Prep includes:

- 12 hrs Code & Ethics Self Directed Online Prelicensing
- Live Zoom Instructor Led Study Hall for one license type (Property & Casualty, Personal Lines, Life Only, Accident & Health Only or Life, Accident & Health or Sickness)
- Exam Prep for one license type
- Playbook - Study Manual (printed) for one license type\*

\*Playbook is a study manual that includes Q & A with explanations and key points. There is an additional S & H Fee \$14.00.



# Preparing for the State Licensing Exam | Best Practices

- Study Q & A - QLS Playbook**  
Set time aside and read practice exam questions and answers with explanation. We recommend you read the playbook prior to attending the exam prep intensive. Study hall will assign homework to read the playbook.
- Study Hall w/ Exam Prep Intensive (Cram Course) Our Signature Program**  
Live classroom or zoom review of test taking strategies, key concepts, and Q & A. Benefit: Focus time and attention to what you need to know.
- Test Taking Techniques**  
Learn test taking strategies and best practices to pass the licensing exam. We will cover this in the exam prep intensive.

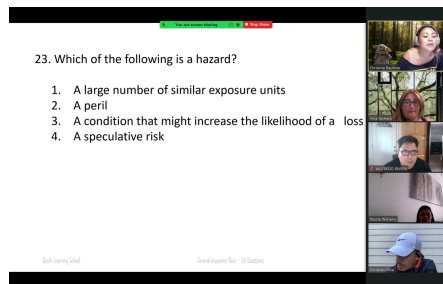
- QLS Study Technique - How to Read the Playbook**  
Our unique approach to preparing for the licensing exam by reading the playbook. Start with reading the “Quick Notes” for each section in the playbook, then follow with reading the Answer and Question and Answer again. Focus and tune your attention on the answer first, then the question. Only read the right answer. Avoid reading the wrong answers. We will further explain why in class.

## Study Hall w/Exam Prep vs Exam Prep Intensive Only

Two weeks or  
One day

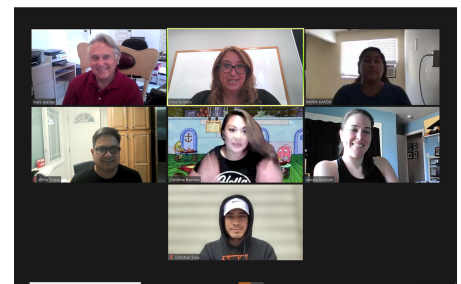
Live Virtual Studyhall  
Classroom Exam Prep

- Best prior to taking exam
- Clarity on essentials
- Focus on key points
- Test strategies
- Ask questions



### Study Hall w/Exam Prep

Over two weeks, we focus on the essentials of what is likely to be seen on the exam and tune our attention on strategies and mindset.



### Exam Prep Intensive

One day intensive of reviewing questions and answers, test strategies, what to expect, and mindset. We take the mystery away by going over what to expect.

# Our Signature Course: Exam Prep Intensive™

*We prepare you to pass the first time*

## Ensure You Pass the Exam the First Time!

We offer a full-day Property & Casualty and Life, Accident & Health Agent Exam Prep Intensive™ for those who need assurance in passing the state exam the first time or next time. This course is specifically designed for you. Please note: this course does not replace the state pre-licensing requirements.



## What is the Exam Prep Intensive™?

During the full-day Exam Prep Intensive™ (EPI) students can expect to be fully immersed in exam question updates and course material, which will result in passing the first time!

Our use of “Accelerated Learning Techniques” will help you grasp and retain more information. We cover test taking techniques and strategies that will keep you focused on passing the exam. We also review key concepts, ongoing updates to our exam prep, 300 – 400 practice questions & answers, and set you up with the right mindset.

## Who would benefit from the Exam Prep Intensive™?

Attention online students or those with challenges passing the exam! Statistically, students completing the pre-licensing requirement online are not adequately prepared to take and pass the exam the first time or those having difficulties passing require a total immersion in the materials to get them over whatever is getting in their way of passing the exam; therefore, we have developed the EPI.

We recommend those who completed the requirement online to bookend online training with our exam prep. Take the course while you are in the process of completing the online training and then a second time prior to sitting for the state licensing exam. Remember: “Repetition is the mother of all learning!” Prior to sitting for the EPI, we strongly encourage each student to schedule their exam within 3 days of the EPI.

## Students often times have questions on the licensing process. We:

1. Provide instructions on scheduling your exam and the insurance licensing application process.
2. Get you in the right mindset with the right test taking strategies.
3. Create a plan of action that will get you through the licensing process quickly.
4. Help you with any questions or concerns. Simply call or email us.

### Exam Prep Intensive™ ONLY

\*Tuition includes: 3 month pass to attend our exam prep as often as you like and playbook (Q & A with explanations)

- Best prior to taking exam
- Focus on key points
- Test strategies
- Ask questions

\*Tuition

Life, Accident & Health Agent \$329  
Property & Casualty Broker/Agent \$329

Plus S & H \$14 - study materials (playbook) mailed through USPS.



### Life, Accident & Health or Sickness Exam Prep - San Jose or Live Online Zoom

Class Hours: 9 AM - 5 PM, Saturday

May 23, 2026  
June 27, 2026  
July 25, 2026

August 22, 2026  
September 26, 2026



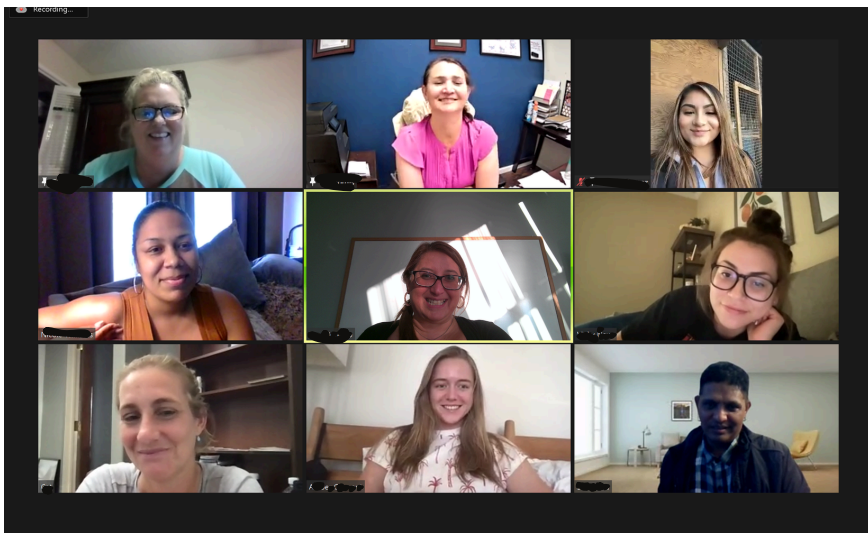
### Property & Casualty Broker/Agent Exam Prep - San Jose or Live Online Zoom

Class Hours: 9 AM - 5 PM

May 11, 2026 | SJ or Zoom  
June 15, 2026 | SJ or Zoom  
July 13, 2026 | SJ or Zoom  
Aug 10, 2026 | SJ or Zoom

May 23, 2026 | Zoom Only  
June 27, 2026 | Zoom Only  
July 25, 2026 | Zoom Only  
Aug 22, 2026 | Zoom Only

See Schedule



# Study Hall Schedule

## Property & Casualty Study Hall w/Exam Prep

Live Virtual Classroom on Zoom for two (2) weeks on Tuesday, Wednesday, and Thursdays, 6 pm - 7:30 pm. Exam Prep are on Monday and Saturday, 9:00 am - 5:00 pm.

### May - August 2026 Schedule

May 12 - 14 & 19 - 21, 2026 | Exam Prep May 11 & 22  
 June 16 - 18 & 23 - 25, 2026 | Exam Prep June 15 & 27  
 July 14 - 16 & 21 - 23, 2026 | Exam Prep July 13 & 25  
 August 11 - 13 & 18 - 20, 2025 | Exam Prep August 10 & 22

## Life, Accident & Health or Sickness Study Hall w/Exam Prep

Live Virtual Classroom on Zoom for two (2) weeks Tuesday, Wednesday, and Thursdays (6 - 7:30 pm) & Exam Prep (see schedule)

### May - August 2026 Schedule

May 19 - 21 & 26 - 28, 2026 | Exam Prep June 1, 2026  
 June 9 - 11 & 16 - 18, 2026 | Exam Prep June 19, 2026  
 July 7 - 9 & 14 - 16, 2026 | Exam Prep July 20, 2026  
 August 4 - 8 & 11 - 13, 2026 | Exam Prep August 10, 2026

### Life Only Study Hall w/Exam Prep

May 19 - 21, 2026 | Exam Prep June 1, 2026  
 June 9 - 11, 2026 | Exam Prep July 19, 2026  
 July 7 - 9, 2026 | Exam Prep July 20, 2026  
 August 4 - 11, 2026 | Exam Prep August 10, 2026

# Insurance Exam Prep Options

## Exam Prep Intensive™ ONLY

\*Tuition includes: 3 month pass to attend one day exam prep as often as you like and playbook (Q & A with explanations)

- Best prior to taking exam
- Focus on key points
- Test strategies
- Ask questions

\*Tuition

Life, Accident & Health Agent \$329

Property & Casualty Broker/Agent \$329

Plus S & H \$14 - study materials (playbook) mailed through USPS.

## Live Virtual Study Hall w/ Exam Prep Intensive

Three Month Study Hall Pass - Two week study hall (T, W, Th), exam prep intensive, and playbook.

- Best prior to taking exam
- Clarity on essentials
- Focus on key points
- Test strategies
- Ask questions

\*Tuition

Life, Accident & Health Agent \$389

Property & Casualty Broker/Agent \$389

\*Tuition includes study manual Q & A with explanations and QuickNotes.

# Why you should get registered with FINRA?

## TOP 3 REASONS



To become registered, securities professionals must pass qualifying exams administered by FINRA. An individual must pass the exams prior to engaging in those areas of the business. Start with ... SIE®.

The Securities Industry Essentials® (SIE®) Exam is a FINRA introductory-level exam that assesses a candidate's knowledge of basic securities industry information that includes concepts fundamental to working in the industry, such as types of products and their risks; the structure of the securities industry markets, regulatory agencies and their functions; and prohibited practices.

Passing the SIE alone does not qualify an individual for registration with a FINRA member firm or to engage in securities business. In order to become registered to engage in securities business, an individual must:

- Pass the SIE and a qualification exam appropriate for the type of business the individual will engage in.
- Be associated with a member firm to take a \*qualification exam.

\*Qualification exams include: Series 6 (Investment Company Representative), Series 7 (General Securities Representative), and more.

## SIE Exam Prep Intensive™ AND Series 6 & 63 Exam Prep Intensive™

- Best prior to taking exam
- Gain clarity on the essentials
- Focus on key points
- Test strategies
- Ask questions IRL

### Classroom Schedule

Live Classroom training over two days we cover the essentials of "What you Need to Know" and questions & answers with explanation. Ask questions in real time as you are learning in the classroom.

Thursday & Friday, 9:00 am - 4:00 pm.

Classes are available at our San Jose location.

#### \*Tuition

SIE Exam Prep Intensive™	\$375
Series 6 Exam Prep Intensive™	\$325
Series 63 Exam Prep Intensive™	\$325
Series 6 & 63 Exam Prep Intensive™	\$599
Series 65 Exam Prep Intensive™	\$475
SIE, Series 6, and Series 63 Exam Prep Intensive™	\$897

\*Tuition includes: 3 month pass from the date of registration to attend exam prep as often as you like or need and classroom course material.

**For more detailed information and a complete list of other qualification exams**

**visit:** <https://www.finra.org/registration-exams-ce/qualification-exams/securities-industry-essentials-exam>

## **SECURITIES INDUSTRY ESSENTIALS (SIE)**

Location: 1762 Technology Drive, Suite 124, San Jose, CA 95010

**Two Day Exam Prep | Classroom Only | San Jose Location**

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**Exam Prep**  
**May 30 & 31, 2026**  
Sat & Sun | 9 am - 4 pm

**Exam Prep**  
**June 17 & 18, 2026**  
Wed & Thurs | 9 am - 4 pm

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**Exam Prep**  
**July 14 & 15, 2026**  
Tues & Wed | 9 am - 4 pm

**Exam Prep**  
**August 25 & 26, 2026**  
Tues & Wed | 9 am - 4 pm

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## **INVESTMENT COMPANY REPRESENTATIVE SERIES 6**

**One Day Exam Prep | Classroom Only | San Jose Location**

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**Exam Prep**  
**May 28, 2026**  
Thursday | 9 am - 4 pm

**Exam Prep**  
**June 19, 2026**  
Friday | 9 am - 4 pm

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**Exam Prep**  
**July 19, 2026**  
Thursday | 9 am - 4 pm

**Exam Prep**  
**August 27, 2026**  
Thursday | 9 am - 4 pm

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## **UNIFORM SECURITIES AGENT STATE LAW SERIES 63**

**One Day Exam Prep | Classroom Only | San Jose Location**

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**Exam Prep**  
**May 26, 2026**  
Tuesday | 9 am - 4 pm

**Exam Prep**  
**June 29, 2026**  
Monday | 9 am - 4 pm

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**Exam Prep**  
**July 28, 2026**  
Tuesday | 9 am - 4 pm

**Exam Prep**  
**August 28, 2026**  
Friday | 9 am - 4 pm

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**for more information**  
**visit our website at: [www.quicklearningschool.com](http://www.quicklearningschool.com)**  
**call us at 408-453-8133**

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# SIE, Series 6, and Series 63

## \*Exam Information

The classes are available at our San Jose location. Classroom training benefits live teacher to student and student to student interaction. Enhances learning and retention. We offer the SIE and Series 6 & 63 alternating months.

### Classroom Location

1762 Technology Drive, San Jose, CA 95110 | 1st Floor - Suite 124

## \*Securities Industry Essentials (SIE)

The Securities Industry Essentials® (SIE®) Exam is a FINRA introductory-level exam that assesses a candidate's knowledge of basic securities industry information that includes concepts fundamental to working in the industry, such as types of products and their risks; the structure of the securities industry markets, regulatory agencies and their functions; and prohibited practices.

- Number of Questions: 75
- Format: Multiple Choice
- Duration: 1 hour and 45 minutes
- Passing Score: 70
- Exam Fee: \$100

## \*Series 6

The Series 6 exam, known as the Investment Company and Variable Contracts Products Representative Qualification Examination (IR), evaluates the competence of a new representative in carrying out their duties as an investment company and variable contracts products representative. It gauges each candidate's understanding of the essential responsibilities of this role, such as selling mutual funds and variable annuities.

- Number of Questions: 50
- Format: Multiple Choice
- Duration: 1 hour and 30 minutes
- Passing Score: 70%
- Exam Fee: \$100

## \*Series 63

The Series 63 exam — the Uniform Securities State Law Examination — is a North American Securities Administrators Association (NASAA) exam administered by FINRA.

- Number of Questions: 60
- Format: Multiple Choice
- Duration: 1 hour and 15 minutes
- Passing Score: 43/60 (72%)
- Exam Fee: \$147

# Get my California Real Estate Salespersons License

For more specific information visit: [www.dre.ca.gov](http://www.dre.ca.gov)

## Prequalifications

- You must be at least 18 years of age.
- A California resident.
- All applicants must be honest and truthful, and conviction of a crime may result in the denial of a license. Failure to disclose any criminal violation or disciplinary action may also result in the denial of a license.

## Complete the 135 hrs Prelicensing Requirement

You must first take and pass 135 hours of Pre-Licensing coursework, which consists of three courses: Real Estate Principles (45 hours), Real Estate Practice (45 hours), and an elective course of your choice (45 hours).

## Pass the Final Exams for the Prelicensing RE Courses

To receive credit for the prelicensing course, you must take a final exam and pass with a score of 60% or better per course. You will need to schedule an appointment with a proctor in advance.

## Pass the California Real Estate Licensing Exam

Apply to schedule for the California Real Estate Salesperson license. This exam consists of 150 multiple-choice questions with a time limit of 3 hours and 15 minutes, and the minimum passing score is 70%.

## File Real Estate Salesperson License Application

After you pass the examination, then you must file for the Salesperson License Application. This form must be completed and returned along with the appropriate fee within one year of passing the examination. A license cannot be issued until DRE receives fingerprint response information.

## Real Estate Courses

Courses are available online, self-directed, or part of the Instructor Led Study Group to prepare for licensing exam. To successfully pass and receive credit for the course, a passing grade of 60% or better on the final exam is required. California Real Estate Salesperson minimum requirement include 135 hours of Pre-Licensing coursework. Completion of three courses: Real Estate Principles (45 hours), Real Estate Practice (45 hours), and an elective course of your choice (45 hours).

## Elective Courses

Choose any of these courses as your elective:

**Real Estate Appraisal**

**Real Estate Economics**

**Real Estate Escrow & Title**

**Real Estate Finance**

**California Legal Aspects of Real Estate**

**Office Administration**

**Property Management**

## Real Estate Principles (45 hours)

Introduction to the real estate industry, from licensing requirements to real estate business.

## Real Estate Practice (45 hours)

Provides you with practical "how to" for a new real estate agent, such as prospecting and disclosure requirements in the sales process.

## Real Estate License Exam Prep

Real Estate Salesperson One Day Exam Prep learn the essential information for the state exam including test taking strategies, key points, and Q & A.

Class Hours: 9:00 am - 5:00 pm

Real Estate Salesperson Exam Prep Study Binder

With over 1,000 sample questions, flash cards, and one year online access to sample test questions.

# Prelicensing Requirement & Exam Prep

## Live Weekly Zoom OR Classroom - Instructor Led Real Estate Study Group

### Starter Package to ... Get your License!

We offer a package that includes the minimum educational requirements to sit for the CA Real Estate Salesperson license exam.

- \*Six (6) sessions instructor led study group.
- \*Three statutory courses : Real Estate Principles, Real Estate Practice, and an elective course in person proctored exams.
- Real Estate Study Binder with over 1,000 questions,
- One day exam prep

Meet weekly for instructor led study session and take the proctored final exams online or in person.

Weekly Classroom Starter Package \$999.00

\*Live Weekly Zoom Starter Package \$554.00

\*Additional fee per course for administering online final exam. Six (6) instructor led study group sessions.

## Register Now

### Live Zoom & San Jose Classroom

#### Summer Session

Wednesdays, Weekly  
July 1, 8, 15, 22, 29, and  
August 5, 12, 19, 26, and  
September 1, 2026

#### Fall Session

Wednesdays Weekly  
September 23, 30,  
October 7, 14, 21, 28,  
and November 4, 11, 18,  
and December 2, 2026

### In Person San Jose Location

## Real Estate Licensing Exam Study Aids

### Real Estate Study Binder

A binder with over 1,000 question and answers for the purpose of preparing you to pass the state licensing exam the first time. Also includes one year online access to study practice questions and answers, flashcards, online exam simulation.

Real Estate Salesperson Study Binder \$150.00  
Real Estate Broker Study Binder \$175.00

### Real Estate Exam Prep DVD OR CD (audio)

Cram Course on DVD or CD, learn the real estate terms by the professionals, simplified to assist you in retaining the information. Professionals review Questions and Right Answers. Highly Recommend to use with Exam Preparation Binder. \$55.00

## Real Estate State Licensing Exam Prep

This one day cram course covers test taking techniques and strategies that will keep you focused on passing the exam. We also review key concepts, practice questions and answers, and set you up with the right mindset.

### Class Location

San Jose | Online Zoom

### Class Hours

9:00 am - 5:00 pm

### Tuition

**Real Estate Sales Agent  
Exam Prep**  
\$329

**Real Estate Broker  
Exam Prep**  
\$379

### Upcoming Exam Prep

May 16, 2026  
June 13, 2026  
July 11, 2026

August 15, 2026  
September 12, 2026  
October 10, 2026