

# Northern California Schedule

## September 2023 - December 2023

### OUR MISSION:

To achieve a pass ratio of 90% or better by providing the best training in prelicensing, exam preparation, and continuing education in our industry.

# QUICK LEARNING SCHOOL



**Insurance | Securities | Real Estate**

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**"We prepare you to pass the first time!"**

- Live Classroom
- Online Training
- Blended Learning

**Classrooms: Concord, San Francisco, and San Jose**

## Classroom vs. Online (self directed)

### Meet the State licensing Requirement

Choose based on:

- Learning Style
- Schedule
- License Type

### You have a choice in the learning process

Which learning approach works best for you?

What will help you pass the licensing exam the first time?

How do you best maintain your attention and focus?

### The Focus is on YOU.



Call us for more information or to register for classes

408-453-8133

925-676-1526



Register for our classes online

[www.quicklearningschool.com](http://www.quicklearningschool.com)



Search for

- Quick Learning School
- Quick Learning School of Concord

\*No precensing credit for study hall and exam prep. Study hall and exam prep does not replace the required precensing course.

\*\*Concord location does not offer Code & Ethics Classroom Precensing



**Classroom**



**\*Blended Learning**



**Online**

Traditional classroom learning in person. Benefits of teacher-student and student-student interaction that helps in the learning process.

Meet the state requirement in one week and prepare for the exam at the same time.

Direction given by trainer and office staff to assist in the licensing process.

From the convenience of anywhere: self directed online precensing and instructor led study hall with exam prep in a virtual classroom online.

Benefits of online learning at own pace and virtual classroom interaction teacher-student and student-student. Live virtual study hall with exam prep reviews the precensing essentials with a focus on what you need to know to pass your licensing exam.

Self directed and independent self study.

A great alternative for independent, I can figure it out kind of person.

This online only option, the student completes the online precensing and prepares for the exam separately.

We recommend adding the exam prep intensive or purchasing the study manual to prepare for the licensing exam.

**Time Frame** 7 - 10 days

**Schedule** Check our schedule Full time week long class available monthly

**Tuition** \$477

**Includes**

- 52 hours Classroom Precensing (12 hours Code & Ethics Online Option Subject to additional \$49.99)\*\*
- Classroom Textbook
- Playbook (Q & A Exam Prep Manual)
- One Day Exam Prep Intensive

**14 - 18 days**

Start anytime Check Schedule for Instructor Led Study Hall w/Exam Prep

**\$349.99**

- 52 hours Online Precensing
- Instructor Led Study Hall
- One Day Exam Prep Intensive
- Playbook (Q & A Exam Prep Manual)

**Up to 60 days**

Start anytime

**\$149.99**

- 52 hours Online Precensing
- Online Study Q & A

### Concord & San Francisco

Classroom Only - Classroom location disclosed @ time of class registration.  
2075 Diamond Blvd, Suite H-210, Concord, CA  
925-676-1526 | registration@quick-learn.com

### LIVE ZOOM Schedule

Upon registration, confirmation email with Meeting ID & Password is sent.

**LIVE** LASH = Life, Accident & Health Study Hall  
**ZOOM** PCSH = Property & Casualty Study Hall

### San Jose

Office & Classroom  
1885 Lundy Drive, Suite 210  
San Jose, CA 95131

408-453-8133 | registration@quicklearningschool.com

#### September 2023

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1 L7/8	2 L9	3 Concord
4 Labor Day	5	6	7	8 LEPI Z 11:30a - 4 p	9	10
11	12	13	14	15	16	17
18 PC1/2	19 PC3/4	20	21 PC5/6	22 PC7/8	23 PC9/PEP	24 Concord
25 L1/2	26 L3/4	27	28 L5/6	29 L7/8	30 L9	1 Concord

#### September 2023

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2	3
4 Labor Day	5 LASH	6 LASH	7 LASH	8 LEPI Z 11:30a - 4 p	9	10
11	12	13	14	15	16	17
18	19 PCSH	20 PCSH	21 PCSH	22	23	24
25	26 LASH	27 LASH	28 LASH	29	30	1
	PCSH	PCSH	PCSH			

#### September 2023

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2	3
4 Labor Day	5	6	7	8	9 C 1/2	10 C 3
11 PC1/2	12 PC3/4	13 PC5/6	14 PC7/8	15 PC9	16	17
18 PEPI	19	20 RE5	21 SIE	22 SIE	23	24
25 L1/2	26 L3/4	27 L5/6	28 L7/8	29 L9	30 PEPI	1
		RE6	Series 6	Series 63		

#### October 2023

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
2	3	4	5	6	7	8
9 Columbus Day	10	11	12	13	14	15
16 PC1/2	17 PC3/4	18	19 PC5/6	20 PC7/8	21 PC9/PEPI	22 Concord
23	24	25	26	27	28	29
30	31					

#### October 2023

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
2 LEPI	3	4 LASH	5 LASH	6	7	8
9 Columbus Day	10	11	12	13	14	15
16 PC1/2	17 PC3/4	18 PC5/6	19 PC7/8	20 PC9	21	22
23	24 PCSH	25 PCSH	26 PCSH	27	28	29
30 LASH	31					

#### October 2023

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
2 LEPI	3	4	5	6	7 C 1/2	8 C 3
9 PC1/2	10 PC3/4	11 PC5/6	12 PC7/8	13 PC9	14	15
16 PEPI	17	18	19	20	21	22
23 L1/2	24 L3/4	25 L5/6	26 L7/8	27 L9	28 PEPI	29
30 LEPI	31					
		RE7				
		RE8	SIE	SIE		RECRAM
		RE1	Series 6	Series 63		

#### November 2023

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4	5
6 L1/2	7 L3/4	8	9 L5/6	10 L7/8	11 L9	12 Concord
13 PC1/2	14 PC3/4	15	16 PC5/6	17 PC7/8	18 PC9/PEPI	19 Concord
20	21	22	23	24	25	26
			Happy Thanksgiving!!			
27	28	29	30			

#### November 2023

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1 LASH	2 LASH	3	4	5
6 LASH	7	8 LASH	9 LASH	10	11	12
13 PEPI	14	15	16	17	18	19
20	21	22	23	24	25	26
			Happy Thanksgiving!!			
27	28 LASH	29 LASH	30 LASH			

#### November 2023

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4 C 1/2	5 C 3
6 PC1/2	7 PC3/4	8 PC5/6	9 PC7/8	10 PC9	11	12
13 PEPI	14	15 RE4	16 SIE	17 SIE	18	19
20	21	22	23	24	25	26
			Happy Thanksgit			
27 L1/2	28 L3/4	29 L5/6	30 L7/8			
		RE2				
		RE3	Veterans Da			
		RE6	Series 6			

#### December 2023

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2	3
4 L1/2	5 L3/4	6	7 L5/6	8 L7/8	9 L9	10 Concord
11 PC1/2	12 PC3/4	13	14 PC5/6	15 PC7/8	16 PC9/PEPI	17 Concord
18	19	20	21	22	23	24
25	26	27	28	29	30	1

#### December 2023

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2	3
4 LEPI	5 LASH	6 LASH	7 LASH	8	9	10
11 PEPI	12 PCSH	13 PCSH	14 PCSH	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	1

#### December 2023

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1 L9	2 C 1/2	3 C 3
4 PC1/2	5 PC3/4	6 PC5/6	7 PC7/8	8 PC9	9	10
11 L1/2	12 L3/4	13 L5/6	14 L7/8	15 L9/LEPI	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	1
		RE8				
		RE6				
		RE7				

# Professional Development

## ■ Breathing Techniques

Repattern your breath, repattern your life. Learn breathing techniques to improve your attention, focus, mental, and emotional state. Breathing is a metaphor for life.

## ■ Improve Communication Skills

Learn a proven approach to improve your ability to understand and be understood.

## ■ Body Movement - Yin Yoga

Slow down to speed up. For those on the go, practice going inward and slowing down. Help the mind and body restore and refresh.

Mindset

## Class Schedule

### Intro: Breathing Techniques with Journaling

Learn the importance of an "everyday breathwork practice" and techniques to calm the nervous system.

Tuesday evenings  
October 10, 17, 24, 2023  
7:45 pm - 8:30 pm  
\*Tuition: \$47

Registration Link:  
<https://square.link/u/9E2W5XPW>

\*Includes Tuesday evening class and drop in pass for online Yin or "Everyday Practice Breathwork" for the month of October & November with Becoming Mindful Meditation & Yoga, Daily Reflection Journal (PDF), and weekly class handouts (PDF).



**Learn techniques and everyday practices that will improve your focus, mental state, and physical body.**

## Practice "Everyday Practice Breathwork"

Join us Monday, Wednesday, and Fridays  
6:30 am - 7:00 am  
Live on Zoom

Thirty (30) minutes, learn the benefits and practice breathing techniques, connect, and journal.

Registration Link:  
<https://qls.tiny.us/3cstrf2s>

Donation based class.

Strategies

## Better Sleep with Yin

### Another Mindful Monday Practice

Join us live on Zoom, 8:30 pm - 9:00 pm for a 30-minute Yin Yoga class every first and third Monday night of every month.

Complete the day intentionally. Slow down to get a better night's sleep. We start with light breathing exercise, then move into gentle restorative yoga poses we hold for 3 - 5 minutes.

Registration Link:  
<https://qls.tiny.us/257m2s5h>

Donation based class.

# Our Signature Course: Exam Prep Intensive™

*We prepare you to pass the first time*

## Ensure You Pass the Exam the First Time!

We offer a full-day Property & Casualty and Life, Accident & Health Agent Exam Prep Intensive™ for those who need assurance in passing the state exam the first time or next time. This course is specifically designed for you. Please note: this course does not replace the state pre-licensing requirements.



## What is the Exam Prep Intensive™?

During the full-day Exam Prep Intensive™ (EPI) students can expect to be fully immersed in exam question updates and course material, which will result in passing the first time!

Our use of “Accelerated Learning Techniques” will help you grasp and retain more information. We cover test taking techniques and strategies that will keep you focused on passing the exam. We also review key concepts, ongoing updates to our exam prep, 300 – 400 practice questions & answers, and set you up with the right mindset.

## Who would benefit from the Exam Prep Intensive™?

Attention online students or those with challenges passing the exam! Statistically, students completing the pre-licensing requirement online are not adequately prepared to take and pass the exam the first time or those having difficulties passing require a total immersion in the materials to get them over whatever is getting in their way of passing the exam; therefore, we have developed the EPI.

We recommend those who completed the requirement online to bookend online training with our exam prep. Take the course while you are in the process of completing the online training and then a second time prior to sitting for the state licensing exam. Remember: “Repetition is the mother of all learning!” Prior to sitting for the EPI, we strongly encourage each student to schedule their exam within 3 days of the EPI.

## Students often times have questions on the licensing process. We:

1. Provide instructions on scheduling your exam and the insurance licensing application process.
2. Get you in the right mindset with the right test taking strategies.
3. Create a plan of action that will get you through the licensing process quickly.
4. Help you with any questions or concerns. Simply call or email us.

### Exam Prep Intensive™ ONLY

\*Tuition includes: 3 month pass to attend our exam prep as often as you like and playbook (Q & A with explanations)

- Best prior to taking exam
- Focus on key points
- Test strategies
- Ask questions

\*Tuition

Life, Accident & Health Agent \$189

Property & Casualty Broker/Agent \$189

Plus S & H \$14 - study materials (playbook) mailed through USPS.

### Life, Accident & Health Exam Prep Intensive

Zoom - Online Life, Accident & Health Exam Prep

October 2, 2023 | 9:00 a - 5:00 p

November 21, 2023 | 11:30 a - 3:00 p

October 30, 2023 | 9:00 a - 5:00 p

December 9, 2023 | 8:30 a - 2:30 p

November 11, 2023 | 8:30 a - 12:30 p

December 15, 2023 | 8:00 a - 4:00 p

San Jose Location

October 30, 2023 | 9:00 a - 5:00 p

December 15, 2023 | 8:00 a - 4:00 p

December 4, 2023 | 9:00 a - 5:00 p

### Property & Casualty Exam Prep Intensive

San Jose Location & Zoom - 9:00 am - 5:00 pm

September 18, 2023 | September 30, 2023

October 16, 2023 | October 28, 2023

November 13, 2023 | November 25, 2023

December 11, 2023

# QLS Exclusive "Blended Learning Program"

## Online Prelicensing & Virtual Online Classroom Study Hall w/Exam Preparation

At Quick Learning School our goal is to provide an enjoyable and informative learning environment. We strive for every student to have a positive learning experience and develop the skills necessary to pass the California State Insurance Exams the first time or any exam in their professional career.

Many businesses are adjusting their business model in response to the COVID-19 pandemic. To model what we teach (adjust and continue, be flexible), we are happy to announce a "blended learning" program!



### What is “blended learning”?

“Blended learning” is an educational style that combines online learning tools with traditional face-to-face style teachings.

### Why “blended learning”?

“Blended learning” enables us to further support our students in the prelicensing phase of their new career paths! We set you up for success by using the framework of our classroom environment and learning philosophies. A schedule with homework, accountability, follow-up and the benefit of a community of students who are attending the live face-to-face virtual training. This will ensure that the information provided in our online program is resonating, understood by everyone, and that you, the student, run through the finish line. That means you take your licensing exam and pass the first time!

### What does “blended learning” look like and how is it implemented at Quick Learning School?

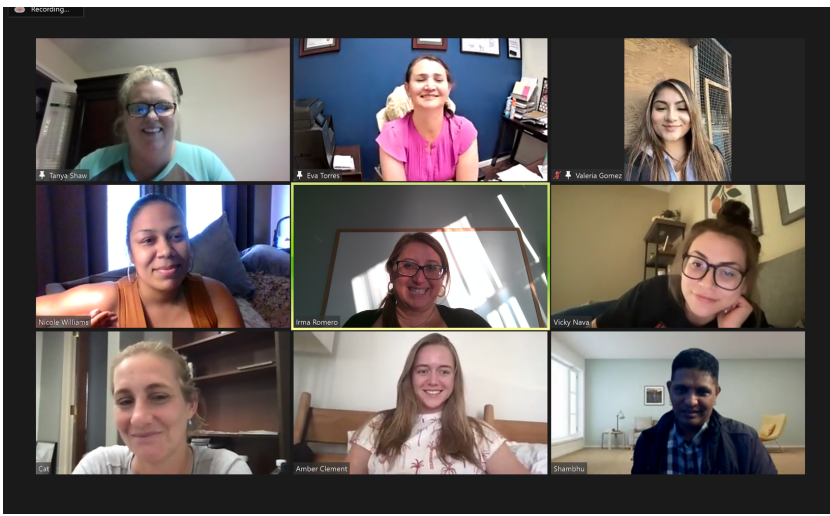
We combine our online prelicensing programs for Life, Accident & Health and Property & Casualty with instructor led virtual review sessions through Zoom. These review sessions do not count towards the required prelicensing hours but complement the online prelicensing programs available to us. The Zoom review sessions provide an in depth understanding of the material covered in the online courses, help our students connect the dots, and retain and remember the relevant information. The review sessions emulate our in-class training by connecting us directly with our students, answering any questions that come up in the training, and enable us to provide additional learning materials and assignments to help you stay on track with the online prelicensing program.

#### Blended Learning Program

#### Online Prelicensing And Study Hall w/Exam Prep (tuition includes playbook)\*

52 or 40 hours Life, Accident & Health Online Prelicensing and Study Hall w/Exam Prep	\$349.99
52 or 40 hours Property & Casualty Broker/Agent Online Prelicensing and Study Hall w/Exam Prep	\$349.99

\*Playbook is a study manual that includes Q & A with explanations and key points. There is an additional S & H Fee \$14.00.



# Study Hall Schedule

## Property & Casualty Study Hall

Live Virtual Classroom on Zoom for two (2) weeks on Tuesday, Wednesday, and Thursdays, 6 pm - 7:30 pm. Exam Prep are on Monday and Saturday, 9:00 am - 5:00 pm.

September 19 - 21 & 26- 28, 2023 | Exam Prep Sept 18 & 30  
 October 17 - 19 & 24 - 26, 2023 | Exam Prep Oct 16 & 28  
 November 14 - 16 & 20 - 21, 2023 | Exam Prep Nov 13 & 24  
 December 5 - 7 & 12 - 14, 2023 | Exam Prep December 11

## Life, Accident & Health Agent Study Hall

Live Virtual Classroom on Zoom for two (2) weeks Tuesday, Wednesday, and Thursdays and Exam Prep.

September 26 - 28 & Oct 4 - 5, 2023 (6 - 7:30 p) | Exam Prep Oct 2  
 November 1 - 2 & 6, 8 - 9, 2023 (6 - 7:30 p) | Exam Prep Nov 11  
 November 28 - 30 & December 5 - 7, 2023 | Exam Prep Dec 4

# Preparing for the State Licensing Exam | Best Practices

- **Study Q & A - QLS Playbook**  
 Set time aside and read practice exam questions and answers with explanation.
- **Study Hall w/ Exam Prep Intensive (Cram Course) Our Signature Program**  
 Live classroom or zoom review of test taking strategies, key concepts, and Q & A. Benefit: Focus time and attention to what you need to know.
- **Test Taking Techniques**  
 Learn test taking strategies and best practices to pass the licensing exam.

# Insurance Exam Prep Options

## Exam Prep Intensive™ ONLY

\*Tuition includes: 3 month pass to attend one day exam prep as often as you like and playbook (Q & A with explanations)

- Best prior to taking exam
- Focus on key points
- Test strategies
- Ask questions

\*Tuition

Life, Accident & Health Agent \$189  
 Property & Casualty Broker/Agent \$189

Plus S & H \$14 - study materials (playbook) mailed through USPS.

## Live Virtual Study Hall w/ Exam Prep Intensive

Three Month Study Hall Pass - Two week study hall (T, W, Th), exam prep intensive, and playbook.

- Best prior to taking exam
- Clarity on essentials
- Focus on key points
- Test strategies
- Ask questions

\*Tuition

Life, Accident & Health Agent \$229  
 Property & Casualty Broker/Agent \$229

\*Tuition includes study manual Q & A with explanations and QuickNotes.

# Why you should get registered with FINRA?

## TOP 3 REASONS

**1 Enhance Client Relationships**

**2 Expand Product Offerings**

**3 Increase Earnings Potential**

To become registered, securities professionals must pass qualifying exams administered by FINRA. An individual must pass the exams prior to engaging in those areas of the business. Start with ... SIE®.

The Securities Industry Essentials® (SIE®) Exam is a FINRA introductory-level exam that assesses a candidate's knowledge of basic securities industry information that includes concepts fundamental to working in the industry, such as types of products and their risks; the structure of the securities industry markets, regulatory agencies and their functions; and prohibited practices.

Passing the SIE alone does not qualify an individual for registration with a FINRA member firm or to engage in securities business. In order to become registered to engage in securities business, an individual must:

- Pass the SIE and a qualification exam appropriate for the type of business the individual will engage in.
- Be associated with a member firm to take a \*qualification exam.

\*Qualification exams include: Series 6 (Investment Company Representative), Series 7 (General Securities Representative), and more. For more detailed information and a complete list of other qualification exams visit: <https://www.finra.org/registration-exams-ce/qualification-exams/securities-industry-essentials-exam>

## SIE Exam Prep Intensive™ AND Series 6 & 63 Exam Prep Intensive™

- Best prior to taking exam
- Gain clarity on the essentials
- Focus on key points
- Test strategies
- Ask questions IRL

### Classroom Schedule

Live Classroom training over two days we cover the essentials of "What you Need to Know" and questions & answers with explanation. Ask questions in real time as you are learning in the classroom.

Thursday & Friday, 9:00 am - 4:00 pm.  
Classes are available at our San Jose location.

### SIE Classroom Schedule

August 17 & 18, 2023  
September 21 & 22, 2023  
October 19 & 20, 2023

### Series 6 & 63 Classroom Schedule

August 24 & 25, 2023  
September 28 & 29, 2023  
October 26 & 27, 2023

### \*Tuition

SIE Exam Prep Intensive™	\$275
Series 6 Exam Prep Intensive™	\$275
Series 63 Exam Prep Intensive™	\$275
Series 6 & 63 Exam Prep Intensive™	\$475
Series 65 Exam Prep Intensive™	\$375
SIE, Series 6, and Series 63 Exam Prep Intensive™	\$650

\*Tuition includes: 3 month pass from the date of registration to attend exam prep as often as you like or need and classroom course material.