

# Northern California Schedule October 2024 - January 2025

**OUR MISSION:**  
To achieve a pass ratio of 90% or better by providing the best training in prelicensing, exam preparation, and continuing education in our industry.

# QUICK LEARNING SCHOOL



**Insurance | Securities | Real Estate**

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**"We prepare you to pass the first time!"**

- Live Classroom
- Online Training
- Blended Learning

**Classrooms: Concord, Virtual Online, and San Jose**

## Quick Learning School

Insurance • Securities • Real Estate  
Preparing you to pass the first time

# Obtaining a California Insurance Licensing Information

A candidate applying for a California Insurance license MUST complete the prelicensing requirement for license type desired prior to taking the state exam. The licensing process requires:

# 1

## Complete the California Insurance Pre-licensing Requirements

The 52 hours prelicensing requirement may be completed in a classroom setting or online. Once the requirement is met, follow up with an exam prep classroom training to prepare for the exam.

### Life, Accident, Health and Sickness License

40-hrs Life Agent Pre-licensing (includes Accident & Health) AND 12-hrs Code & Ethics

\*Number of Exam Questions: 160

Time: 3 hours 15 minutes (195 minutes) Passing Score: 60% or better

### Property & Casualty- Insurance Producer

(Formerly Fire & Casualty-Broke/Agent)  
40-hrs Property & Casualty – Broker/Agent  
Pre-licensing. AND 12-hrs Code & Ethics

\*Number of Exam Questions: 160

Time: 3 hours 15 minutes (195 minutes) Passing Score: 60% or better`

### Personal Lines – Broker/Agent License

20-hrs Personal Lines pre-licensing  
AND 12-hrs Code & Ethics.

\*Number of Exam Questions: 85

Time: 90 minutes  
Passing Score: 60% or better

# 2

## Schedule your State Insurance License Exam

(Best to schedule while your completing the prelicensing)

1. <https://test-takers.psixams.com/cadi/available/test>
2. Select:
  - a. **Select either:** CA PSI Site - Life, Accident, Health and Sickness Agent Examination (Life Agent) OR CA PSI Site - Property and Casualty Examination
3. Fee will appear (\$98 for PSI Site)
4. Click "Login to Continue"
5. Input required personal information
6. Under "School" section, please note we are:  
**19830 American Financial Educators,  
Quick Learning School.**
7. Select "Yes" when asked about figure printing during your exam appointment
8. Click "Continue" and schedule your exam
9. You can schedule an Online exam- for more information see the links below
10. Continue to payment in order to select exam site
11. Locations include: Union City, San Francisco, Sacramento, Santa Clara, Santa Rosa, or Walnut Creek (Update 2/2021)

**Remember to arrive 20 minutes before your scheduled exam time and bring valid and current picture identification.**

### Online California Insurance Exam Information:

1. Online Exam computer compatibility test (Must be done on Google Chrome)- <https://home.psixams.com/static/#/bcheck>
2. Full candidate bulletin (all instructions and information)- <https://home.psixams.com/api/tests/CAC2QWRA/bulletins>
3. All online exam rules can be found on page 11 of the candidate bulletin under the "Remote Online Proctored Examination" section

\*10 additional questions are included in the exam and do not count towards your score. Passing score is based 60% or better on 150 questions. The 10 questions that do not count against your score are not revealed. Remember to arrive at your scheduled state exam 20 minutes early and bring valid and current picture identification. (Updated 9/2024)

# 3

## File Licensing Application with Sircon

(After passing the licensing exam)

Upon passing the State licensing exam, then file an application with the Sircon at [www.sircon.com](http://www.sircon.com). Current CA Insurance License filing fee: \$188.00 (Updated 8/23/2019)

1. On Sircon's home page click "Apply for a License"
2. Select "New Insurance License"
3. Select "Resident"
4. Select "Individual" and "Continue"
5. Enter your email address
6. Enter your last name and full Social Security Number
7. Select "Applicant" and under the state selection choose "California"
8. Under "Payment Method" select the first option, "Credit"
9. Card/Electronic Check Submission", then select "Continue" at the bottom of the page.
10. Under "License Type" choose "Insurance Producer"
11. If you are applying for a Life, Accident & Health license select both "Accident and Health" and "Life Only". For a Property & Casualty license select both "Casualty Broker-Agent" and "Property Broker-Agent".
12. Complete the Individual Resident License Application
13. You will be prompted at the end of the application to pay the \$188.00 Licensing fee.

### Contact Numbers

CA Department of Insurance: 1-800-967-9331  
PSI Exams: 1-833-518-7456

### Exam and Fingerprint Fees

Current Exam Fee: PSI Site - \$88.00  
One time Live Scan Fingerprinting fee: PSI Site - \$68.95 (Updated 3/23/2021)

## Classroom vs. Online (self directed)

### Meet the State licensing Requirement

Choose based on:

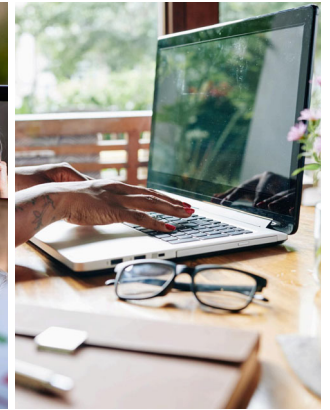
- Learning Style
- Schedule
- License Type



**Classroom**



**\*Blended Learning**



**Online**

### You have a choice in the learning process

Which learning approach works best for you?

What will help you pass the licensing exam the first time?

How do you best maintain your attention and focus?

### The Focus is on YOU.



Call us for more information or to register for classes

408-453-8133

925-676-1526



Register for our classes online

[www.quicklearningschool.com](http://www.quicklearningschool.com)



Search for

- Quick Learning School
- Quick Learning School of Concord

\*No precensing credit for study hall and exam prep. Study hall and exam prep does not replace the required precensing course.

\*\*Concord location does not offer Code & Ethics Classroom Precensing

Traditional classroom learning in person. Benefits of teacher-student and student-student interaction that helps in the learning process.

Meet the state requirement in one week and prepare for the exam at the same time.

Direction given by trainer and office staff to assist in the licensing process.

From the convenience of anywhere: self directed online precensing and instructor led study hall with exam prep in a virtual classroom online.

Benefits of online learning at own pace and virtual classroom interaction teacher-student and student-student. Live virtual study hall with exam prep reviews the precensing essentials with a focus on what you need to know to pass your licensing exam.

Self directed and independent self study.

A great alternative for independent, I can figure it out kind of person.

This online only option, the student completes the online precensing and prepares for the exam separately.

We recommend adding the exam prep intensive or purchasing the study manual to prepare for the licensing exam.

**Time Frame** 7 - 10 days

**Schedule** Check our schedule Full time week long class available monthly

**Tuition** \$516.99

**Includes**

- 52 hours Classroom Precensing (**12 hours Code & Ethics Online Option Subject to additional \$49.99**)\*\*
- Classroom Textbook
- Playbook (Q & A Exam Prep Manual)
- One Day Exam Prep Intensive (3 month pass)

**14 - 18 days**

Start anytime Check Schedule for Instructor Led Study Hall w/Exam Prep

**\$363.99**

- 52 hours Online Precensing
- Instructor Led Study Hall
- Exam Prep Intensive
- Playbook (Q & A Exam Prep Manual)
- 3 mos pass to Studyhall w/Exam Prep

**Up to 60 days**

Start anytime

**\$139.99**

- 52 hours Online Precensing
- Online Study Q & A
- Must complete within 60 days

# Professional Development

## ■ Breathing Techniques

Repattern your breath, repattern your life. Learn breathing techniques to improve your attention, focus, mental, and emotional state. Breathing is a metaphor for life.

## ■ Improve Communication Skills

Learn a proven approach to improve your ability to understand and be understood.

## ■ Body Movement - Yin Yoga

Slow down to speed up. For those on the go, practice going inward and slowing down. Help the mind and body restore and refresh.

### Mindset

## Class Schedule

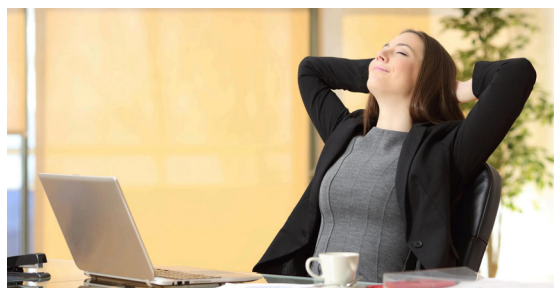
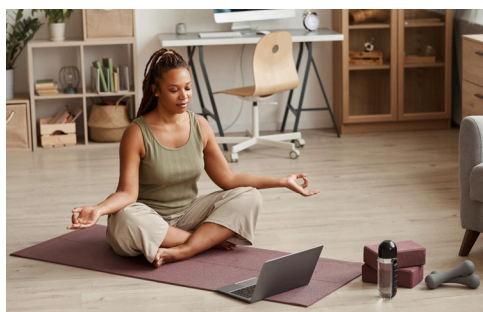
### Intro: Breathing Techniques with Journaling

Learn the importance of an "everyday breathwork practice" and techniques to calm the nervous system.

Monday evenings  
November 4, 11, 18, and 25, 2024  
7:45 pm - 8:15 pm  
\*Tuition: \$47

[www.QuickLearnOnline.com/BMMY](http://www.QuickLearnOnline.com/BMMY)

\*Includes November 2024 - Daily Reflection Journal (PDF), and weekly class handouts (PDF).



**Learn techniques and everyday practices that will improve your focus, mental state, and physical body.**

### Practice

## "Everyday Practice Breathwork"

**2024 Monday Morning  
Breathwork Practice**

Meet us every Monday morning, 6:30 am - 7:00 am Live on Zoom for our weekly Breathwork practice.

Learn a new breathing technique and its benefits. Connect with community. Complimentary class. All levels welcome. Fun approach to mindfulness and benefits to various breathing techniques.

<https://zoom.us/meeting/register/tJwtfu-hqTwuHtxbuEBBc5EcG9sUUeKExbO4>

### Strategies

## Better Sleep with Yin

**Another Mindful Monday Practice**

Join us live on Zoom, 8:30 pm - 9:00 pm for a 30-minute Yin Yoga class every first and third Monday night of every month.

Complete the day intentionally. Slow down to get a better night's sleep. We start with light breathing exercise, then move into gentle restorative yoga poses we hold for 3 - 5 minutes.

**Registration Link:**

<https://qls.tiny.us/257m2s5h>

Donation based class.



# Our Signature Course: Exam Prep Intensive™

*We prepare you to pass the first time*

## Ensure You Pass the Exam the First Time!

We offer a full-day Property & Casualty and Life, Accident & Health Agent Exam Prep Intensive™ for those who need assurance in passing the state exam the first time or next time. This course is specifically designed for you. Please note: this course does not replace the state pre-licensing requirements.



## What is the Exam Prep Intensive™?

During the full-day Exam Prep Intensive™ (EPI) students can expect to be fully immersed in exam question updates and course material, which will result in passing the first time!

Our use of “Accelerated Learning Techniques” will help you grasp and retain more information. We cover test taking techniques and strategies that will keep you focused on passing the exam. We also review key concepts, ongoing updates to our exam prep, 300 – 400 practice questions & answers, and set you up with the right mindset.

## Who would benefit from the Exam Prep Intensive™?

Attention online students or those with challenges passing the exam! Statistically, students completing the pre-licensing requirement online are not adequately prepared to take and pass the exam the first time or those having difficulties passing require a total immersion in the materials to get them over whatever is getting in their way of passing the exam; therefore, we have developed the EPI.

We recommend those who completed the requirement online to bookend online training with our exam prep. Take the course while you are in the process of completing the online training and then a second time prior to sitting for the state licensing exam. Remember: “Repetition is the mother of all learning!” Prior to sitting for the EPI, we strongly encourage each student to schedule their exam within 3 days of the EPI.

## Students often times have questions on the licensing process. We:

1. Provide instructions on scheduling your exam and the insurance licensing application process.
2. Get you in the right mindset with the right test taking strategies.
3. Create a plan of action that will get you through the licensing process quickly.
4. Help you with any questions or concerns. Simply call or email us.

### Exam Prep Intensive™ ONLY

\*Tuition includes: 3 month pass to attend our exam prep as often as you like and playbook (Q & A with explanations)

- Best prior to taking exam
- Focus on key points
- Test strategies
- Ask questions

\*Tuition

Life, Accident & Health Agent \$239

Property & Casualty Broker/Agent \$239

Plus S & H \$14 - study materials (playbook) mailed through USPS.

### Life, Accident & Health Exam Prep Intensive

San Jose Location or Zoom - Online Life, Accident & Health Exam Prep

Sept 30, 2024 | 9:00 a - 5:00 p

December 23, 2024 | 9:00 a - 5:00 p

October 28, 2024 | 9:00 a - 5:00 p

January 27, 2025 | 9:00 a - 5:00 p

November 25, 2024 | 9:00 a - 5:00 p

### Property & Casualty Exam Prep Intensive

San Jose Location & Zoom - 9:00 am - 5:00 pm

October 14, 2024 | October 26, 2024

November 11, 2024 | November 23, 2024

December 16, 2024

January 13, 2025 | January 25, 2025

**Concord**  
**2024 ☑ October - January ☑ 2025**  
 2075 Diamond Blvd, Ste H-210  
 Concord, CA 94520 | 925-676-1526  
 Classroom Location Only

**Online Live Instructor Led Classes**  
**2024 ☑ October - January ☑ 2025**  
 Register for "Online Live Zoom Classes" at  
 either location or online.  
 Online - Zoom

**San Jose**  
**2024 ☑ October - January ☑ 2025**  
 1762 Technology Drive, Suite 124  
 San Jose, CA 95110 | (408) 453-8133  
 Office & Classroom

**October 2024**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
	1 PC3/4	2	3 PC5/6	4 PC7/8	5 PC9	6
7	8	9	10	11	12	13
14	15 Medicare AEP Starts	16	17	18	19	20
21	22	23	24	25	26	27
28	29 PC1/2 PC3/4	30	31 PC5/6			

**October 2024**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
	1 AHSH	2 AHSH	3 AHSH	4	5	6
7	8	9	10	11	12	13
14	15 PEPI	16 PCSH	17 PCSH	18 PCSH	19	20
21	22 PCSH LAHSH	23 PCSH LSH	24 PCSH LSH	25	26 PEPI	27
28 LEPI	29 AHSH	30 AHSH	31 Happy Halloween			

**October 2024**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
	1	2	3	4	5 C1/2	6 C3
7	8	9 PC1/2 PC3/4 PC5/6	10 PC7/8 RE 8 RE 9	11 PC9	12	13 LEPI
14 PEPI	15	16	17 SIE	18 SIE	19	20
21 L1/2	22 L3/4	23 L5/6	24 L7/8	25 L9	26 PEPI	27 RE Cram
28 LEPI	29	30	31			

**November 2024**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1 PC7/8	2 PC9	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	1
Happy Thanksgiving! (Closed 11/27 - 12/1/24)						

**November 2024**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2	3
4	5	6	7	8	9	10
11	12 PEPI	13 PCSH LAHSH	14 PCSH LSH	15 PCSH LSH	16	17
18	19 PCSH AHSH	20 PCSH AHSH	21 PCSH AHSH	22	23 PEPI	24
25 LEPI	26	27	28	29	30	1
Happy Thanksgiving! (Closed 11/27 - 12/1/24)						

**November 2024**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2 C1/2	3 C3 End Day Li
4	5	6 PC1/2 PC3/4 PC5/6	7 PC7/8	8 PC9	9 Vision Board W/S	10
11 PEPI	12	13	14 S - 6	15 S - 63	16	17 RE Cram
18 L1/2	19 L3/4	20 L5/6	21 L7/8	22 L9	23 PEPI	24
25 LEPI	26	27	28	29	30	1
Happy Thanksgiving! (Closed 11/27 - 12/1/24)						

**December 2024**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
2	3	4	5	6	7	8 Medicare AEP Ends
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
** Happy Holidays! ** (Closed 12/24/2024 - 12/29/2024)						
New Year's Holiday (Closed 12/31/2024 - 1/2/2025)						

**December 2024**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
** Happy Holidays! ** (Closed 12/24/2024 - 12/29/2024)						
New Year's Holiday (Closed 12/31/2024 - 1/2/2025)						

**December 2024**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
2	3	4	5	6	7 Vision Board W/S	8
9	10	11 PC1/2 PC3/4 PC5/6	12 PC7/8	13 PC9	14 C1/2	15 C3
16 L1/2	17 L3/4	18 L5/6	19 L7/8	20 L9	21	22 RE Cram
23 LEPI	24	25	26	27	28	29
** Happy Holidays! ** (Closed 12/24/2024 - 12/29/2024)						
New Year's Holiday (Closed 12/31/2024 - 1/2/2025)						

**January 2025**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1 New Year's Day	2	3	4	5
6 L1/2	7 L3/4	8	9 L5/6	10 L7/8	11 L9/LEPI	12
13 PC1/2	14 PC3/4	15	16 PC5/6	17 PC7/8	18 PC9	19
20	21	22	23	24	25	26
27	28	29	30	31		

**January 2025**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1 New Year's Day	2	3	4	5
6	7	8	9	10	11	12
13 PEPI	14 PCSH	15 PCSH	16 PCSH	17	18	19
20	21 PCSH LAHSH	22 PCSH LSH	23 PCSH LSH	24	25 PEPI	26
27 LEPI	28	29	30	31		
	1 AHSH	2 AHSH	3 AHSH			

**January 2025**

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1 New Year's Day	2	3	4 C1/2	5 C3
6	7	8	9	10	11	12
13 PC1/2	14 PC3/4	15 PC5/6	16 PC7/8	17 PC9	18	19
20 PEPI	21	22	23 SIE	24 SIE	25	26
27 L1/2	28 L3/4	29 L5/6	30 L7/8	31 L9	PEPI	
27 LEPI	28	29	30	31		

# QLS Exclusive "Blended Learning Program"

## Online Prelicensing & Virtual Online Classroom Study Hall w/Exam Preparation

At Quick Learning School our goal is to provide an enjoyable and informative learning environment. We strive for every student to have a positive learning experience and develop the skills necessary to pass the California State Insurance Exams the first time or any exam in their professional career.

Many businesses are adjusting their business model in response to the COVID-19 pandemic. To model what we teach (adjust and continue, be flexible), we are happy to announce a "blended learning" program!

### What is "blended learning"?

"Blended learning" is an educational style that combines online learning tools with traditional face-to-face style teachings.

### Why "blended learning"?

"Blended learning" enables us to further support our students in the prelicensing phase of their new career paths! We set you up for success by using the framework of our classroom environment and learning philosophies. A schedule with homework, accountability, follow-up and the benefit of a community of students who are attending the live face-to-face virtual training. This will ensure that the information provided in our online program is resonating, understood by everyone, and that you, the student, run through the finish line. That means you take your licensing exam and pass the first time!

### What does "blended learning" look like and how is it implemented at Quick Learning School?

We combine our online prelicensing programs for Life, Accident & Health and Property & Casualty with instructor led virtual review sessions through Zoom. These review sessions do not count towards the required prelicensing hours but complement the online prelicensing programs available to us. The Zoom review sessions provide an in depth understanding of the material covered in the online courses, help our students connect the dots, and retain and remember the relevant information. The review sessions emulate our in-class training by connecting us directly with our students, answering any questions that come up in the training, and enable us to provide additional learning materials and assignments to help you stay on track with the online prelicensing program.



#### Blended Learning Program

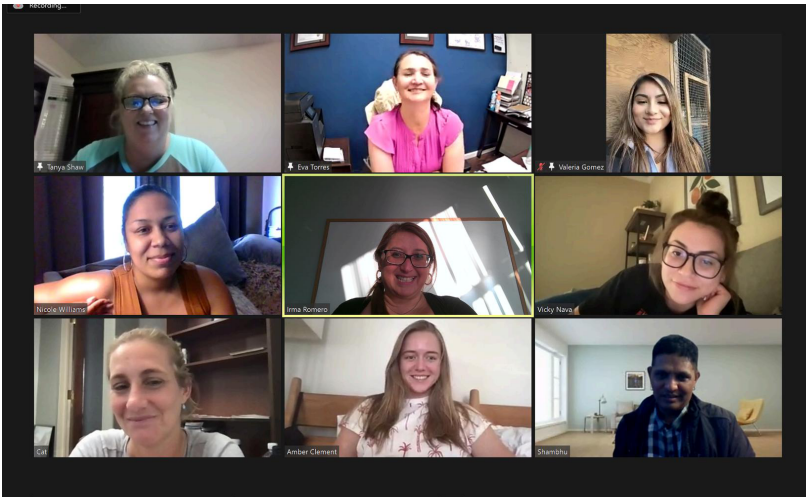
#### Online Prelicensing And Study Hall w/Exam Prep (tuition includes playbook)\*

52 or 40 hours Life, Accident & Health Online Prelicensing and Study Hall w/Exam Prep	\$363.99
52 or 40 hours Property & Casualty Broker/Agent Online Prelicensing and Study Hall w/Exam Prep	\$363.99

\*Playbook is a study manual that includes Q & A with explanations and key points. There is an additional S & H Fee \$14.00.



# Insurance Exam Prep Options



## Study Hall Schedule

### Property & Casualty Study Hall

Live Virtual Classroom on Zoom for two (2) weeks on Tuesday, Wednesday, and Thursdays, 6 pm - 7:30 pm. Exam Prep are on Monday and Saturday, 9:00 am - 5:00 pm.

October 15 - 17 & 22 - 24, 2024 | Exam Prep Oct 14 & 26

November 12 - 14 & 29 - 21, 2024 | Exam Prep Nov 11 & 23

January 14 - 16 & 21 - 23, 2025 | Exam Prep Jan 13 & 25

### Life, Accident & Health Agent Study Hall

Live Virtual Classroom on Zoom for two weeks Tuesday, Wednesday, and Thursdays (6 - 7:30 pm) & Exam Prep on Monday, 9 am - 5 pm.

October 22- 24 & 29, 30, 2024 | Exam Prep Oct 28

November 12 - 14 & 19 - 21, 2024 | Exam Prep Nov 25

January 21 - 23 & 28 - 30, 2025 | Exam Prep Jan 27

## Preparing for the State Licensing Exam | Best Practices

- **Study Q & A - QLS Playbook**  
 Set time aside and read practice exam questions and answers with explanation.
- **Study Hall w/ Exam Prep Intensive (Cram Course) Our Signature Program**  
 Live classroom or zoom review of test taking strategies, key concepts, and Q & A. Benefit: Focus time and attention to what you need to know.
- **Test Taking Techniques**  
 Learn test taking strategies and best practices to pass the licensing exam.

### Exam Prep Intensive™ ONLY

\*Tuition includes: 3 month pass to attend one day exam prep as often as you like and playbook (Q & A with explanations)

- Best prior to taking exam
- Focus on key points
- Test strategies
- Ask questions

\*Tuition

Life, Accident & Health Agent \$239

Property & Casualty Broker/Agent \$239

Plus S & H \$14 - study materials (playbook) mailed through USPS.

### Live Virtual Study Hall w/ Exam Prep Intensive

Three Month Study Hall Pass - Two week study hall (T, W, Th), exam prep intensive, and playbook.

- Best prior to taking exam
- Clarity on essentials
- Focus on key points
- Test strategies
- Ask questions

\*Tuition

Life, Accident & Health Agent \$289

Property & Casualty Broker/Agent \$289

\*Tuition includes study manual Q & A with explanations and QuickNotes.



# Why you should get registered with FINRA?

## TOP 3 REASONS



To become registered, securities professionals must pass qualifying exams administered by FINRA. An individual must pass the exams prior to engaging in those areas of the business. Start with ... SIE®.

The Securities Industry Essentials® (SIE®) Exam is a FINRA introductory-level exam that assesses a candidate's knowledge of basic securities industry information that includes concepts fundamental to working in the industry, such as types of products and their risks; the structure of the securities industry markets, regulatory agencies and their functions; and prohibited practices.

Passing the SIE alone does not qualify an individual for registration with a FINRA member firm or to engage in securities business. In order to become registered to engage in securities business, an individual must:

- Pass the SIE and a qualification exam appropriate for the type of business the individual will engage in.
- Be associated with a member firm to take a \*qualification exam.

\*Qualification exams include: Series 6 (Investment Company Representative), Series 7 (General Securities Representative), and more. For more detailed information and a complete list of other qualification exams visit: <https://www.finra.org/registration-exams-ce/qualification-exams/securities-industry-essentials-exam>

## SIE Exam Prep Intensive™ AND Series 6 & 63 Exam Prep Intensive™

- Best prior to taking exam
- Gain clarity on the essentials
- Focus on key points
- Test strategies
- Ask questions IRL

### Classroom Schedule

Live Classroom training over two days we cover the essentials of "What you Need to Know" and questions & answers with explanation. Ask questions in real time as you are learning in the classroom.

Thursday & Friday, 9:00 am - 4:00 pm.  
Classes are available at our San Jose location.

### SIE Classroom Schedule

November 14 & 15, 2024

### Series 6 & 63 Classroom Schedule

October 17 & 18, 2024

January 16 & 17, 2025

### \*Tuition

SIE Exam Prep Intensive™	\$325
Series 6 Exam Prep Intensive™	\$325
Series 63 Exam Prep Intensive™	\$325
Series 6 & 63 Exam Prep Intensive™	\$475
Series 65 Exam Prep Intensive™	\$375
SIE, Series 6, and Series 63 Exam Prep Intensive™	\$797

\*Tuition includes: 3 month pass from the date of registration to attend exam prep as often as you like or need and classroom course material.

# SIE, Series 6, and Series 63 Schedule

The classes are available at our San Jose location. Classroom training benefits live teacher to student and student to student interaction. Enhances learning and retention. We offer the SIE and Series 6 & 63 alternating months.

## Classroom Location

1762 Technology Drive, Suite 124, San Jose, CA 95110 (408) 453-8133

## Securities Industry Essentials (SIE)

The Securities Industry Essentials® (SIE®) Exam is a FINRA introductory-level exam that assesses a candidate's knowledge of basic securities industry information that includes concepts fundamental to working in the industry, such as types of products and their risks; the structure of the securities industry markets, regulatory agencies and their functions; and prohibited practices.

- Number of Questions: 75
- Format: Multiple Choice
- Duration: 1 hour and 45 minutes
- Passing Score: 70
- Cost: \$80

### Quick Learning School SIE Exam Prep Schedule

October 17 & 18, 2024 | Thursday & Friday | 9 am - 5 pm

January 16 & 17, 2024 | Thursday & Friday | 9 am - 5 pm

## Series 6

The Series 6 exam, known as the Investment Company and Variable Contracts Products Representative Qualification Examination (IR), evaluates the competence of a new representative in carrying out their duties as an investment company and variable contracts products representative. It gauges each candidate's understanding of the essential responsibilities of this role, such as selling mutual funds and variable annuities.

- Number of Questions: 50
- Format: Multiple Choice
- Duration: 1 hour and 30 minutes
- Passing Score: 70%
- Exam Fee: \$75

### Quick Learning School Series 6 & 63 Exam Prep Schedule

November 14 & 15, 2024 | Thursday & Friday | 9 am - 5 pm

## Series 63

The Series 63 exam — the Uniform Securities State Law Examination — is a North American Securities Administrators Association (NASAA) exam administered by FINRA.

- Number of Questions: 60
- Format: Multiple Choice
- Duration: 1 hour and 15 minutes
- Passing Score: 43/60
- Exam Fee: \$147

# Get my California Real Estate Salespersons License

For more specific information visit: [www.dre.ca.gov](http://www.dre.ca.gov)

## Prequalifications

- You must be at least 18 years of age.
- A California resident.
- All applicants must be honest and truthful, and conviction of a crime may result in the denial of a license. Failure to disclose any criminal violation or disciplinary action may also result in the denial of a license.

## Complete the 135 hrs Prelicensing Requirement

You must first take and pass 135 hours of Pre-Licensing coursework, which consists of three courses: Real Estate Principles (45 hours), Real Estate Practices (45 hours), and an elective course of your choice (45 hours).

## Pass the Final Exams for the Prelicensing RE Courses

To receive credit for the prelicensing course, you must take a final exam and pass with a score of 60% or better per course. You will need to schedule an appointment with a proctor in advance.

## Pass the California Real Estate Licensing Exam

Apply to schedule for the California Real Estate Salesperson license. This exam consists of 150 multiple-choice questions with a time limit of 3 hours and 15 minutes, and the minimum passing score is 70%.

## File Real Estate Salesperson License Application

After you pass the examination, then you must file for the Salesperson License Application. This form must be completed and returned along with the appropriate fee within one year of passing the examination. A license cannot be issued until DRE receives fingerprint response information.

## Real Estate Courses

Courses are available online, self-directed, or part of the Instructor Led Study Group to prepare for licensing exam. To successfully pass and receive credit for the course, a passing grade of 60% or better on the final exam is required. California Real Estate Salesperson minimum requirement include 135 hours of Pre-Licensing coursework. Completion of three courses: Real Estate Principles (45 hours), Real Estate Practices (45 hours), and an elective course of your choice (45 hours).

## Elective Courses

Choose any of these courses as your elective:

**Real Estate Appraisal**

**Real Estate Economics**

**Real Estate Escrow & Title**

**Real Estate Finance**

**California Legal Aspects of Real Estate**

**Office Administration**

**Property Management**

## Real Estate Principles (45 hours)

Introduction to the real estate industry, from licensing requirements to real estate business.

## Real Estate Practice (45 hours)

Provides you with practical "how to" for a new real estate agent, such as prospecting and disclosure requirements in the sales process.

## Real Estate License Exam Prep

Real Estate Salesperson One Day Exam Prep learn the essential information for the state exam including test taking strategies, key points, and Q & A.

Class Hours: 9:00 am - 2:00 pm

Real Estate Salesperson Exam Prep Study Binder With over 1,000 sample questions, flash cards, and one year online access to sample test questions.



# Prelicensing Requirement & Exam Prep

## Live Weekly Zoom OR Classroom - Instructor Led Real Estate Study Group

### Starter Package to ... Get your License!

We offer a package that includes the minimum educational requirements to sit for the CA Real Estate Salesperson license exam.

- \*Five (5) sessions instructor led study group.
- \*Three statutory courses : Real Estate Principles, Real Estate Practice, and an elective course in person proctored exams.
- Real Estate Study Binder with over 1,000 questions,
- One day exam prep

Meet weekly for instructor led study session and take the proctored final exams online or in person (9 evening sessions)

Weekly Classroom Starter Package \$799.00

\*Live Weekly Zoom Starter Package \$849.00

\*Additional fee per course for administering online final exam. Six (6) instructor led study group sessions.

### IRL - Live Classroom, San Jose Location Thursday Evenings

August 15, 22, and 29, 2024

September 5, 12, 19, and 26, 2024

October 3 and 10, 2024

## Real Estate Licensing Exam Study Aids

### Real Estate Study Binder

A binder with over 1,000 question and answers for the purpose of preparing you to pass the state licensing exam the first time. Also includes one year online access to study practice questions and answers, flashcards, online exam simulation.

Real Estate Salesperson Study Binder \$150.00

Real Estate Broker Study Binder \$175.00

### Real Estate Exam Prep DVD OR CD (audio)

Cram Course on DVD or CD, learn the real estate terms by the professionals, simplified to assist you in retaining the information.

Professionals review Questions and Right Answers. Highly Recommend to use with Exam Preparation Binder. \$55.00

## Real Estate State Licensing Exam Prep

This one day cram course covers test taking techniques and strategies that will keep you focused on passing the exam. We also review key concepts, practice questions and answers, and set you up with the right mindset.

## Register Now

### Call Us

408-453-8133

### Online Registration Form

### In Person San Jose Location

1762 Technology Drive, Suite 124  
San Jose, CA 95110

[www.quicklearningschool.com](http://www.quicklearningschool.com)

### Class Location

San Jose | Online Zoom

### Class Hours

9:00 am - 2:00 pm

### Tuition

Real Estate Sales Agent Exam Prep  
\$299

Real Estate Broker Exam Prep  
\$339

### Class Dates

October 27, 2024  
November 17, 2024

## Class Schedule

# Instructor Led Study Real Estate Study Group

IRL - Live Classroom, San Jose Location  
1762 Technology Drive, Suite 124  
San Jose, CA 95110  
Thursday Evenings  
(9 evening sessions)

August 15, 22, and 29, 2024  
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San Jose, CA 95110

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October 27, 2024  
November 17, 2024  
December 15, 2024

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Real Estate Sales Agent Exam Prep  
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\$339.00

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Call us for more information or to register for classes  
408 - 453-8133



Register for our classes online

[www.quicklearningschool.com](http://www.quicklearningschool.com)



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Insurance ▪ Securities ▪ Real Estate  
1762 Technology Drive, Suite 124  
San Jose, CA 95110  
(408) 453-8133 (925) 383-0592  
[registration@quicklearningschool.com](mailto:registration@quicklearningschool.com)  
[www.quicklearningschool.com](http://www.quicklearningschool.com)

Concord Classroom ONLY (Property & Casualty Prelicensing Only)

San Jose - Office & Classrooms

Online Learning - Prelicensing (Self Directed), Study Hall,  
and Exam Prep Intensive available on this format

Please print and fill this form out in it's entirety. Upon completion email with payment to: [registration@quicklearningschool.com](mailto:registration@quicklearningschool.com)

### Student Information

Student Name \_\_\_\_\_  
Address \_\_\_\_\_  
City, Zip Code \_\_\_\_\_  
Social Security No. \_\_\_\_\_  
Day Phone \_\_\_\_\_  
Evening Phone \_\_\_\_\_  
Email \_\_\_\_\_

### Company Information

Company Name \_\_\_\_\_  
Manager/Recruiter \_\_\_\_\_  
Address \_\_\_\_\_  
City, Zip Code \_\_\_\_\_  
Phone No. \_\_\_\_\_  
Email \_\_\_\_\_

**Method of Study**       Classroom       Online Only       Blended Learning Program

### Course Information

- 40 hrs Life, Accident & Health Agent Prelicensing  
Class Dates \_\_\_\_\_
- 40 hrs Property & Casualty-Broker/Agent Prelic.  
Class Dates \_\_\_\_\_
- 12 hrs Code & Ethics Prelicensing  
Class Dates \_\_\_\_\_
- Exam Prep Intensive: Life/Health or Property & Casualty  
Class Date \_\_\_\_\_
- SIE Series 6 Series 63  
Class Dates \_\_\_\_\_

### Course Materials

- Classroom Textbook (required)  
Circle one or both - Life/Health Property & Casualty
- Workbook - Q & A with explanations (optional)  
Circle one or both - Life/Health Property & Casualty
- Exam Prep Intensive (Optional)  
Circle one or both - Life/Health Property & Casualty  
Exam Prep Date \_\_\_\_\_

### Method of Payment

Check No. \_\_\_\_\_  Visa / MC / AMEX  
Billing Addr: \_\_\_\_\_ Exp. Date \_\_\_\_\_  
Card No. \_\_\_\_\_  
Cardholder Signature \_\_\_\_\_

### Tuition

Please refer to catalog for pricing.

Tuition \_\_\_\_\_  
Textbook \_\_\_\_\_  
Study Material \_\_\_\_\_  
Exam Prep \_\_\_\_\_  
S & H \_\_\_\_\_  
Total Due \_\_\_\_\_

### Refund/Cancellation Policy

Cancellations must be submitted in writing for 100% refund, less \$75.00 non refundable registration fee. After 60% percent attendance or three (3) days from the original enrollment date, all fees are non-refundable. Fees and tuition for online prelicensing courses, study hall, study hall with exam prep intensive, exam prep intensive, tutoring services, SIE Exam Prep, Series 6 & 63, computer study, and materials are non-refundable. By signing below, I have read and agree to the Refund/Cancellation policy. I understand any cancellations must be submitted in writing and are subject to a \$75.00 nonrefundable registration fee. Enrollment is valid for up to six months from the date of original enrollment.

Student Signature

Print Name

Date