

Northern California Schedule

2025 January to April 2025

OUR MISSION:
To achieve a pass ratio of 90% or better by providing the best training in prelicensing, exam preparation, and continuing education in our industry.

QUICK LEARNING SCHOOL



Insurance | Securities | Real Estate

"We prepare you to pass the first time!"

- Live Classroom
- Online Training
- Blended Learning

Classrooms: Concord, San Francisco, and San Jose

Classroom vs. Online (self directed)

Meet the State licensing Requirement

Choose based on:

- Learning Style
- Schedule
- License Type

You have a choice in the learning process

Which learning approach works best for you?

What will help you pass the licensing exam the first time?

How do you best maintain your attention and focus?

The Focus is on YOU.



Call us for more information or to register for classes

408-453-8133

925-676-1526



Register for our classes online

www.quicklearningschool.com



Search for

- Quick Learning School
- Quick Learning School of Concord

*No preclicensing credit for study hall and exam prep. Study hall and exam prep does not replace the required preclicensing course.

**Concord location does not offer Code & Ethics Classroom Preclicensing



Classroom



***Blended Learning**



Online

Traditional classroom learning in person. Benefits of teacher-student and student-student interaction that helps in the learning process.

Meet the state requirement in one week and prepare for the exam at the same time.

Direction given by trainer and office staff to assist in the licensing process.

From the convenience of anywhere: self directed online preclicensing and instructor led study hall with exam prep in a virtual classroom online.

Benefits of online learning at own pace and virtual classroom interaction teacher-student and student-student. Live virtual study hall with exam prep reviews the preclicensing essentials with a focus on what you need to know to pass your licensing exam.

Self directed and independent self study.

A great alternative for independent, I can figure it out kind of person.

This online only option, the student completes the online preclicensing and prepares for the exam separately.

We recommend adding the exam prep intensive or purchasing the study manual to prepare for the licensing exam.

Time Frame 7 - 10 days

Schedule Check our schedule Full time week long class available monthly

Tuition \$516.99

Includes

- 52 hours Classroom Preclicensing (**12 hours Code & Ethics Online Option Subject to additional \$69.99**)**
- Classroom Textbook
- Playbook (Q & A Exam Prep Manual)
- One Day Exam Prep Intensive (3 month pass)

14 - 18 days

Start anytime Check Schedule for Instructor Led Study Hall w/Exam Prep

\$363.99

- 52 hours Online Preclicensing
- Instructor Led Study Hall
- Exam Prep Intensive
- Playbook (Q & A Exam Prep Manual)
- 3 mos pass to Studyhall w/Exam Prep

Up to 60 days

Start anytime

\$139.99

- 52 hours Online Preclicensing
- Online Study Q & A
- Must complete within 60 days

Quick Learning School

Concord

2025 January - April 2025

Classroom Only: 2075 Diamond Blvd, Ste H-210
Concord, CA 94520 | 925-676-1526

Online Live Instructor Led Classes

2025 January - April 2025

"Online Live Zoom Classes" Instructor Led
Study Hall in Real Time

San Jose Location

2025 January - April 2025

1762 Technology Drive, Suite 124
San Jose, CA 95110 | (408) 453-8133

January 2025

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4	5
	New Year's Day					
6	7	8	9	10	11	12
L1/2	L3/4	L5	L6/7	L8/9		
13	14	15	16	17	18	19
PC1/2	PC3/4		PC5/6	PC7/8	PC9	
20	21	22	23	24	25	26
MLK Day						
27	28	29	30	31		
	Lunar New Year					

January 2025

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4	5
	New Year's Day					
6	7	8	9	10	11	12
13	14	15	16	17	18	19
PEPI	PCSH	PCSH	PCSH			
20	21	22	23	24	25	26
	PCSH	PCSH	PCSH		PEPI	
27	28	29	30	31		
LEPI	AHSH	AHSH	AHSH			

January 2025

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4	5
	New Year's Day					
6	7	8	9	10	11	12
PC1/2	PC3/4	PC5/6	PC7/8	PC9		
		RE1				
13	14	15	16	17	18	19
PEPI		RE2	SIE	SIE		
20	21	22	23	24	25	26
L1/2	L3/4	L5/6	L7/8	L9	PEPI	
		RE3				RE Cram
27	28	29	30	31		
LEPI		RE4				

February 2025

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
						Super Bowl
17	18	19	20	21	22	23
24	25	26	27	28		
PC1/2	PC3/4		PC5/6	PC7/8		

February 2025

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
PEPI	PCSH	PCSH	PCSH			
	LAHSH	LSH	LSH			
17	18	19	20	21	22	23
	PCSH	PCSH	PCSH		PEPI	
24	25	26	27	28		
LEPI						

February 2025

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
					1	2
					C1/2	C3
3	4	5	6	7	8	9
PC1/2	PC3/4	PC5/6	PC7/8	PC9		
		RE5				
10	11	12	13	14	15	16
PEPI		RE6	S6	S63		
17	18	19	20	21	22	23
L1/2	L3/4	L5/6	L7/8	L9	PEPI	
		RE7				RE Cram
24	25	26	27	28		
LEPI						

March 2025

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
					1	2
					PC9	
3	4	5	6	7	8	9
10	11	12	13	14	15	16
L1	L2/3	L4	L5/6	L7/8	L9	
17	18	19	20	21	22	23
24	25	26	27	28	29	30
PC1/2	PC3/4		PC5/6	PC7/8	PC9	

March 2025

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
PEPI	PCSH	PCSH	PCSH			
17	18	19	20	21	22	23
	PCSH	PCSH	PCSH		PEPI	
24	25	26	27	28	29	30
LEPI	LAHSH	LAHSH	LAHSH			

March 2025

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
					1	2
					C1/2	C3
3	4	5	6	7	8	9
PC1/2	PC3/4	PC5/6	PC7/8	PC9		
10	11	12	13	14	15	16
PEPI			SIE	SIE		
17	18	19	20	21	22	23
L1/2	L3/4	L5/6	L7/8	L9	PEPI	
						RE Cram
24	25	26	27	28	29	30
LEPI		RE1				

April 2025

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
31	1	2	3	4	5	6
7	8	9	10	11	12	13
L1/2	L3/4	L5	L6/7	L8/9		
14	15	16	17	18	19	20
			GG Annual Symposium			
21	22	23	24	25	26	27
						Easter
28	29	30	1	2	3	4
PC1/2	PC3/4		PC5/6	PC7/8	PC9	

April 2025

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
31	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
PEPI	PCSH	PCSH	PCSH			
21	22	23	24	25	26	27
	PCSH	PCSH	PCSH		PEPI	
	LAHSH	LSH	LSH			
28	29	30				
LEPI	AHSH	AHSH				

April 2025

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
31	1	2	3	4	5	6
		RE2			C1/2	C3
7	8	9	10	11	12	13
PC1/2	PC3/4	PC5/6	PC7/8	PC9		
		RE3				
14	15	16	17	18	19	20
PEPI		RE4	S6	S63		
21	22	23	24	25	26	27
L1/2	L3/4	L5/6	L7/8	L9	PEPI	
		RE5				RE Cram
28	29	30				
LEPI		RE6				

Check website for updates and any changes to schedule

Quick Learning School

Insurance • Securities • Real Estate
Preparing you to pass the first time

Obtaining a California Insurance Licensing Information

A candidate applying for a California Insurance license MUST complete the prelicensing requirement for license type desired prior to taking the state exam. The licensing process requires:

1

Complete the California Insurance Pre-licensing Requirements

The 52 hours prelicensing requirement may be completed in a classroom setting or online. Once the requirement is met, follow up with an exam prep classroom training to prepare for the exam.

Life Agent with Accident & Health Agent License

40-hrs Life Agent pre-licensing (includes Accident & Health)
AND 12-hrs Code & Ethics

*Number of Exam Questions: 160

Time: 3 hours 15 minutes (195 minutes) Passing Score: 60% or better

Property & Casualty-Broker/Agent License (Formerly Fire & Casualty-Broke/Agent)

40-hrs Property & Casualty – Broker/Agent pre-licensing
AND 12-hrs Code & Ethics

*Number of Exam Questions: 160

Time: 3 hours 15 minutes (195 minutes) Passing Score: 60% or better

Personal Lines – Broker/Agent License

20-hrs Personal Lines pre-licensing AND 12-hrs Code & Ethics.

*Number of Exam Questions: 85

Time: 90 minutes
Passing Score: 60% or better

2

Schedule your State Insurance License Exam

(Best to schedule while your completing the prelicensing)

1. <https://home.psiexams.com/#/scheduling/search-test>
2. Register for Examination
3. Select:
 - a. **Select Organization:** CA Department of Insurance
 - b. **Select either:** CA PSI Site - Life, Accident and Health Agent Examination (Life Agent) OR CA PSI Site - Property Broker-Agent and Casualty Broker-Agent Examination
4. Fee will appear (\$88 for PSI Site)
5. Click "Login to Continue"
6. Input required personal information
7. Under "School" section, please note we are:
**19830 American Financial Educators,
Quick Learning School.**
8. Select "Yes" when asked about figure printing during your exam appointment
9. Click "Continue" and schedule your exam
10. You can schedule an Online exam- for more information see the links below
11. Continue to payment in order to select exam site
12. Locations include: Union City, San Francisco, Sacramento, Santa Clara, Santa Rosa, or Walnut Creek (Update 2/2021)

Remember to arrive 20 minutes before your scheduled exam time and bring valid and current picture identification.

Online California Insurance Exam Information:

1. Online Exam computer compatibility test (Must be done on Google Chrome)- <https://home.psiexams.com/static/#/bcheck>
2. Full candidate bulletin (all instructions and information)- <https://home.psiexams.com/api/tests/CAC2QWRA/bulletins>
3. All online exam rules can be found on page 11 of the candidate bulletin under the "Remote Online Proctored Examination" section

*10 additional questions are included in the exam and do not count towards your score. Passing score is based 60% or better on 150 questions. The 10 questions that do not count against your score are not revealed. Remember to arrive at your scheduled state exam 20 minutes early and bring valid and current picture identification. (Updated 9/2016)

3

File Licensing Application with Sircon

(After passing the licensing exam)

Upon passing the State licensing exam, then file an application with the Sircon at www.sircon.com. Current CA Insurance License filing fee: \$188.00 (Updated 8/23/2019)

1. On Sircon's home page click "Apply for a License"
2. Select "New Insurance License"
3. Select "Resident"
4. Select "Individual" and "Continue"
5. Enter your email address
6. Enter your last name and full Social Security Number
7. Select "Applicant" and under the state selection choose "California"
8. Under "Payment Method" select the first option, "Credit"
9. Card/Electronic Check Submission", then select "Continue" at the bottom of the page.
10. Under "License Type" choose "Resident Insurance Producer"
11. If you are applying for a Life, Accident & Health license select both "Accident and Health" and "Life Only". For a Property & Casualty license select both "Casualty Broker-Agent" and "Property Broker-Agent".
12. Complete the Individual Resident License Application
13. You will be prompted at the end of the application to pay the \$188.00 Licensing fee.

Contact Numbers

CA Department of Insurance: 1-800-967-9331
PSI Exams: 1-833-814-7456

Exam and Fingerprint Fees

Current Exam Fee: PSI Site - \$88.00
One time Live Scan Fingerprinting fee: PSI Site - \$68.95 (Updated 3/23/2021)

Professional Development

■ Breathing Techniques

Repattern your breath, repattern your life. Learn breathing techniques to improve your attention, focus, mental, and emotional state. Breathing is a metaphor for life.

■ Improve Communication Skills

Learn a proven approach to improve your ability to understand and be understood. Quick Learning School • 1/2025 - 4/2025

■ Body Movement - Yin Yoga

Slow down to speed up. For those on the go, practice going inward and slowing down. Help the mind and body restore and refresh.

Mindset

Class Schedule

Intro: Breathing Techniques with Journaling

Learn the importance of an "everyday breathwork practice" and techniques to calm the nervous system.

Tuesday evenings
February 4, 11, 18, and 25, 2025
7:00 pm - 7:30 pm

*Tuition: \$45

www.QuickLearnOnline.com/BMMY

*Includes February 2025 - Daily Reflection Journal (PDF), and weekly class handouts (PDF).



Learn techniques and everyday practices that will improve your focus, mental state, and physical body.

Practice

"Everyday Practice Breathwork"

2025 Monday Morning
Breathwork Practice

Meet us every Monday morning, 6:30 am - 7:00 am Live on Zoom for our weekly Breathwork practice.

Learn a new breathing technique and its benefits. Connect with community. Complimentary class. All levels welcome. Fun approach to mindfulness and benefits to various breathing techniques.

www.quicklearnonline.com/bmmy

Strategies

Better Sleep with Yin

Another Mindful Monday Practice

Join us live on Zoom, 8:30 pm - 9:00 pm for a 30-minute Yin Yoga class every first and third Monday night of every month.

Complete the day intentionally. Slow down to get a better night's sleep. We start with light breathing exercise, then move into gentle restorative yoga poses we hold for 3 - 5 minutes.

www.quicklearnonline.com/bmmy

Our Signature Course: Exam Prep Intensive™

We prepare you to pass the first time

Ensure You Pass the Exam the First Time!

We offer a full-day Property & Casualty and Life, Accident & Health Agent Exam Prep Intensive™ for those who need assurance in passing the state exam the first time or next time. This course is specifically designed for you. Please note: this course does not replace the state pre-licensing requirements.



What is the Exam Prep Intensive™?

During the full-day Exam Prep Intensive™ (EPI) students can expect to be fully immersed in exam question updates and course material, which will result in passing the first time!

Our use of “Accelerated Learning Techniques” will help you grasp and retain more information. We cover test taking techniques and strategies that will keep you focused on passing the exam. We also review key concepts, ongoing updates to our exam prep, 300 – 400 practice questions & answers, and set you up with the right mindset.

Who would benefit from the Exam Prep Intensive™?

Attention online students or those with challenges passing the exam! Statistically, students completing the pre-licensing requirement online are not adequately prepared to take and pass the exam the first time or those having difficulties passing require a total immersion in the materials to get them over whatever is getting in their way of passing the exam; therefore, we have developed the EPI.

We recommend those who completed the requirement online to bookend online training with our exam prep. Take the course while you are in the process of completing the online training and then a second time prior to sitting for the state licensing exam. Remember: “Repetition is the mother of all learning!” Prior to sitting for the EPI, we strongly encourage each student to schedule their exam within 3 days of the EPI.

Students often times have questions on the licensing process. We:

1. Provide instructions on scheduling your exam and the insurance licensing application process.
2. Get you in the right mindset with the right test taking strategies.
3. Create a plan of action that will get you through the licensing process quickly.
4. Help you with any questions or concerns. Simply call or email us.

Exam Prep Intensive™ ONLY

*Tuition includes: 3 month pass to attend our exam prep as often as you like and playbook (Q & A with explanations)

- Best prior to taking exam
- Focus on key points
- Test strategies
- Ask questions

*Tuition

Life, Accident & Health Agent \$239

Property & Casualty Broker/Agent \$239

Plus S & H \$14 - study materials (playbook) mailed through USPS.



Life, Accident & Health or Sickness Exam Prep - San Jose or Live Online Zoom

Class Hours: 9 AM - 5 PM

January 27, 2025 | Monday April 28, 2025 | Monday
February 24, 2025 | Monday
March 24, 2025 | Monday



Property & Casualty Broker/Agent Exam Prep - Live Online Zoom

Class Hours: 9 AM - 5 PM

Jan 13, 2025 | Monday Jan 25, 2025 | Saturday
Feb 10, 2025 | Monday Feb 22, 2025 | Saturday
March 10, 2025 | Monday March 22, 2025 | Saturday

QLS Exclusive "Blended Learning Program"

Online Prelicensing & Virtual Online Classroom Study Hall w/Exam Preparation

At Quick Learning School our goal is to provide an enjoyable and informative learning environment. We strive for every student to have a positive learning experience and develop the skills necessary to pass the California State Insurance Exams the first time or any exam in their professional career.

Many businesses are adjusting their business model in response to the COVID-19 pandemic. To model what we teach (adjust and continue, be flexible), we are happy to announce a "blended learning" program!



What is "blended learning"?

"Blended learning" is an educational style that combines online learning tools with traditional face-to-face style teachings.

Why "blended learning"?

"Blended learning" enables us to further support our students in the prelicensing phase of their new career paths! We set you up for success by using the framework of our classroom environment and learning philosophies. A schedule with homework, accountability, follow-up and the benefit of a community of students who are attending the live face-to-face virtual training. This will ensure that the information provided in our online program is resonating, understood by everyone, and that you, the student, run through the finish line. That means you take your licensing exam and pass the first time!

What does "blended learning" look like and how is it implemented at Quick Learning School?

We combine our online prelicensing programs for Life, Accident & Health and Property & Casualty with instructor led virtual review sessions through Zoom. These review sessions do not count towards the required prelicensing hours but complement the online prelicensing programs available to us. The Zoom review sessions provide an in depth understanding of the material covered in the online courses, help our students connect the dots, and retain and remember the relevant information. The review sessions emulate our in-class training by connecting us directly with our students, answering any questions that come up in the training, and enable us to provide additional learning materials and assignments to help you stay on track with the online prelicensing program.

Blended Learning Program

Online Prelicensing And Study Hall w/Exam Prep (tuition includes playbook)*

52 or 40 hours Life, Accident & Health Online Prelicensing and Study Hall w/Exam Prep	\$363.99
52 or 40 hours Property & Casualty Broker/Agent Online Prelicensing and Study Hall w/Exam Prep	\$363.99

*Playbook is a study manual that includes Q & A with explanations and key points. There is an additional S & H Fee \$14.00.



Study Hall Schedule

Property & Casualty Study Hall w/Exam Prep

Live Virtual Classroom on Zoom for two (2) weeks on Tuesday, Wednesday, and Thursdays, 6 pm - 7:30 pm. Exam Prep are on Monday and Saturday, 9:00 am - 5:00 pm.

January - April 2025 Schedule

January 14 - 16, 2025 | Exam Prep January 13 & 25
 February 11 - 13 & 18 - 20, 2025 | Exam Prep February 10 & 22
 March 11 - 13 & 18 - 20, 2025 | Exam Prep March 10 & 22
 April 15 - 17 & 22 - 24, 2025 | Exam Prep April 14 & 26

Life, Accident & Health or Sickness Study Hall w/Exam Prep

Live Virtual Classroom on Zoom for two (2) weeks Tuesday, Wednesday, and Thursdays (6 - 7:30 pm) & Exam Prep on Monday, 9 am - 5 pm.

May - August 2024 Schedule

January 21 - 23 & 28 - 30, 2025 | Exam Prep January 27
 February 11 - 13 & 18 - 20 | Exam Prep February 24
 March 25 - 27, 2025 | Exam Prep March 24
 April 22 - 24 & 29 - May 1 | Exam Prep April 28

Life Only Study Hall w/Exam Prep

Jan 21 - 23 | Exam Prep January 27
 February 11 - 13, 2025 | Exam Prep February 24
 April 22 - 24, 2025 | Exam Prep April 28

Insurance Exam Prep Options

Exam Prep Intensive™ ONLY

*Tuition includes: 3 month pass to attend one day exam prep as often as you like and playbook (Q & A with explanations)

- Best prior to taking exam
- Focus on key points
- Test strategies
- Ask questions

*Tuition

Life, Accident & Health Agent \$239

Property & Casualty Broker/Agent \$239

Plus S & H \$14 - study materials (playbook) mailed through USPS.

Live Virtual Study Hall w/ Exam Prep Intensive

Three Month Study Hall Pass - Two week study hall (T, W, Th), exam prep intensive, and playbook.

- Best prior to taking exam
- Clarity on essentials
- Focus on key points
- Test strategies
- Ask questions

*Tuition

Life, Accident & Health Agent \$259

Property & Casualty Broker/Agent \$259

*Tuition includes study manual Q & A with explanations and QuickNotes.

Start by implementing strategies that can help propel your career forward.

Mindset

Time | Schedule the State Licensing Exam to secure a date and seat

Based on Exam Date - set a completion for Prelicensing and start date for Exam Prep

Practice

Study Exam Prep Material Specific to CA

Less is more - study the playbook and attend the study hall with exam prep or one day exam prep with Quick Learning School

Strategies

Learn Test Taking Strategies

Passing the exam the first time is more than knowing course material. It's just as important to learn how to take a test.

Focus on what matters the most



■ Study Hall w/ Exam Prep Intensive (Cram Course) Our Signature Program

Live classroom or zoom review of test taking strategies, key concepts, and Q & A. Benefit: Focus time and attention to what you need to know.

■ Study Q & A - QLS Playbook

Set time aside and read practice exam questions and answers with explanation.

■ Study with preferred Learning Styles

Visual, Auditory, Kinesthetic, and multi-sensory.

■ Test Taking Techniques

Learn test taking strategies and best practices to pass the licensing exam.

Why you should get registered with FINRA?

TOP 3 REASONS



To become registered, securities professionals must pass qualifying exams administered by FINRA. An individual must pass the exams prior to engaging in those areas of the business. Start with ... SIE®.

The Securities Industry Essentials® (SIE®) Exam is a FINRA introductory-level exam that assesses a candidate's knowledge of basic securities industry information that includes concepts fundamental to working in the industry, such as types of products and their risks; the structure of the securities industry markets, regulatory agencies and their functions; and prohibited practices.

Passing the SIE alone does not qualify an individual for registration with a FINRA member firm or to engage in securities business. In order to become registered to engage in securities business, an individual must:

- Pass the SIE and a qualification exam appropriate for the type of business the individual will engage in.
- Be associated with a member firm to take a *qualification exam.

*Qualification exams include: Series 6 (Investment Company Representative), Series 7 (General Securities Representative), and more.

SIE Exam Prep Intensive™ AND Series 6 & 63 Exam Prep Intensive™

- Best prior to taking exam
- Gain clarity on the essentials
- Focus on key points
- Test strategies
- Ask questions IRL

Classroom Schedule

Live Classroom training over two days we cover the essentials of "What you Need to Know" and questions & answers with explanation. Ask questions in real time as you are learning in the classroom.

Thursday & Friday, 9:00 am - 4:00 pm.

Classes are available at our San Jose location.

*Tuition

SIE Exam Prep Intensive™	\$325
Series 6 Exam Prep Intensive™	\$325
Series 63 Exam Prep Intensive™	\$325
Series 6 & 63 Exam Prep Intensive™	\$475
Series 65 Exam Prep Intensive™	\$375
SIE, Series 6, and Series 63 Exam Prep Intensive™	\$797

*Tuition includes: 3 month pass from the date of registration to attend exam prep as often as you like or need and classroom course material.

For more detailed information and a complete list of other qualification exams

visit: <https://www.finra.org/registration-exams-ce/qualification-exams/securities-industry-essentials-exam>

SIE, Series 6, and Series 63 Schedule

The classes are available at our San Jose location. Classroom training benefits live teacher to student and student to student interaction. Enhances learning and retention. We offer the SIE and Series 6 & 63 alternating months.

Classroom Location

1762 Technology Drive, San Jose, CA 95110 | 1st Floor - Suite 124

Securities Industry Essentials (SIE)

The Securities Industry Essentials® (SIE®) Exam is a FINRA introductory-level exam that assesses a candidate's knowledge of basic securities industry information that includes concepts fundamental to working in the industry, such as types of products and their risks; the structure of the securities industry markets, regulatory agencies and their functions; and prohibited practices.

- Number of Questions: 75
- Format: Multiple Choice
- Duration: 1 hour and 45 minutes
- Passing Score: 70
- Exam Fee: \$80

Quick Learning School SIE Exam Prep Schedule

January 16 & 17, 2025 | Thursday & Friday | 9 am - 5 pm
March 13 & 14, 2025 | Thursday & Friday | 9 am - 5 pm

Series 6

The Series 6 exam, known as the Investment Company and Variable Contracts Products Representative Qualification Examination (IR), evaluates the competence of a new representative in carrying out their duties as an investment company and variable contracts products representative. It gauges each candidate's understanding of the essential responsibilities of this role, such as selling mutual funds and variable annuities.

- Number of Questions: 50
- Format: Multiple Choice
- Duration: 1 hour and 30 minutes
- Passing Score: 70%
- Exam Fee: \$75

Quick Learning School Series 6 & 63 Exam Prep Schedule

February 13 & 14, 2025 | Thursday & Friday | 9 am - 5 pm
May 15 & 16, 2025 | Thursday & Friday | 9 am - 5 pm

Series 63

The Series 63 exam — the Uniform Securities State Law Examination — is a North American Securities Administrators Association (NASAA) exam administered by FINRA.

- Number of Questions: 60
- Format: Multiple Choice
- Duration: 1 hour and 15 minutes
- Passing Score: 43/60
- Exam Fee: \$147

Get my California Real Estate Salespersons License

For more specific information visit: www.dre.ca.gov

Prequalifications

- You must be at least 18 years of age.
- A California resident.
- All applicants must be honest and truthful, and conviction of a crime may result in the denial of a license. Failure to disclose any criminal violation or disciplinary action may also result in the denial of a license.

Complete the 135 hrs Prelicensing Requirement

You must first take and pass 135 hours of Pre-Licensing coursework, which consists of three courses: Real Estate Principles (45 hours), Real Estate Practice (45 hours), and an elective course of your choice (45 hours).

Pass the Final Exams for the Prelicensing RE Courses

To receive credit for the prelicensing course, you must take a final exam and pass with a score of 60% or better per course. You will need to schedule an appointment with a proctor in advance.

Pass the California Real Estate Licensing Exam

Apply to schedule for the California Real Estate Salesperson license. This exam consists of 150 multiple-choice questions with a time limit of 3 hours and 15 minutes, and the minimum passing score is 70%.

File Real Estate Salesperson License Application

After you pass the examination, then you must file for the Salesperson License Application. This form must be completed and returned along with the appropriate fee within one year of passing the examination. A license cannot be issued until DRE receives fingerprint response information.

Real Estate Courses

Courses are available online, self-directed, or part of the Instructor Led Study Group to prepare for licensing exam. To successfully pass and receive credit for the course, a passing grade of 60% or better on the final exam is required. California Real Estate Salesperson minimum requirement include 135 hours of Pre-Licensing coursework. Completion of three courses: Real Estate Principles (45 hours), Real Estate Practice (45 hours), and an elective course of your choice (45 hours).

Elective Courses

Choose any of these courses as your elective:

Real Estate Appraisal

Real Estate Economics

Real Estate Escrow & Title

Real Estate Finance

California Legal Aspects of Real Estate

Office Administration

Property Management

Quick Learning School • 5/2024 - 8/2024

Real Estate Principles (45 hours)

Introduction to the real estate industry, from licensing requirements to real estate business.

Real Estate Practice (45 hours)

Provides you with practical "how to" for a new real estate agent, such as prospecting and disclosure requirements in the sales process.

Real Estate License Exam Prep

Real Estate Salesperson One Day Exam Prep
learn the essential information for the state exam including test taking strategies, key points, and Q & A.

Class Hours: 9:00 am - 5:00 pm

Real Estate Salesperson Exam Prep Study Binder
With over 1,000 sample questions, flash cards, and one year online access to sample test questions.

Prelicensing Requirement & Exam Prep

Live Weekly Zoom OR Classroom - Instructor Led Real Estate Study Group

Starter Package to ... Get your License!

We offer a package that includes the minimum educational requirements to sit for the CA Real Estate Salesperson license exam.

- *Six (6) sessions instructor led study group.
- *Three statutory courses : Real Estate Principles, Real Estate Practice, and an elective course in person proctored exams.
- Real Estate Study Binder with over 1,000 questions,
- One day exam prep

Meet weekly for instructor led study session and take the proctored final exams online or in person.

Weekly Classroom Starter Package \$899.00

*Live Weekly Zoom Starter Package \$954.00

*Additional fee per course for administering online final exam. Six (6) instructor led study group sessions.

Register Now

Live Zoom & San Jose Classroom Class start dates:

Winter Session

January 8, 2025 | Wednesday
January 8, 15, 22, 29 and
February 5, 12, and 19, 2025

Spring Session

March 26, 2025 | Wednesday
March 26, April 2, 9, 16, 23, 30, and
May 7, 2025

In Person San Jose Location

1762 Technology Drive, Suite 124
San Jose, CA 95110

Real Estate Licensing Exam Study Aids

Real Estate Study Binder

A binder with over 1,000 question and answers for the purpose of preparing you to pass the state licensing exam the first time. Also includes one year online access to study practice questions and answers, flashcards, online exam simulation.

Real Estate Salesperson Study Binder \$150.00
Real Estate Broker Study Binder \$175.00

Real Estate Exam Prep DVD OR CD (audio)

Cram Course on DVD or CD, learn the real estate terms by the professionals, simplified to assist you in retaining the information. Professionals review Questions and Right Answers. Highly Recommend to use with Exam Preparation Binder. \$55.00

Real Estate State Exam Prep Licensing Exam Prep \$329

This one day cram course covers test taking techniques and strategies that will keep you focused on passing the exam. We also review key concepts, practice questions and answers, and set you up with the right mindset.

Class Location

San Jose | Online Zoom

Class Hours

9:00 am - 5:00 pm

Tuition

Real Estate Sales Agent
Exam Prep
\$329

Real Estate Broker
Exam Prep
\$379

Upcoming Exam Prep

January 26, 2025
February 24, 2025

March 16, 2025
April 27, 2025